

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the Quarter Ended August 3, 2019**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission File No. 1-3083

**Genesco Inc.**

(Exact name of registrant as specified in its charter)

**Tennessee**  
(State or other jurisdiction of  
incorporation or organization)

**62-0211340**  
(I.R.S. Employer  
Identification No.)

**Genesco Park, 1415 Murfreesboro Road**  
**Nashville, Tennessee**  
(Address of principal executive offices)

**37217-2895**  
(Zip Code)

**Registrant's telephone number, including area code: (615) 367-7000**

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$1.00 par value	GCO	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer; an accelerated filer; a non-accelerated filer; a smaller reporting company; or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes  No

As of August 30, 2019, 14,998,860 shares of the registrant's common stock were outstanding.

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**PART I - FINANCIAL INFORMATION**  
**Item 1. Financial Statements (unaudited)**

**Genesco Inc.**  
**and Subsidiaries**  
Condensed Consolidated Balance Sheets  
(In thousands, except share amounts)

<b>Assets</b>	<b>August 3, 2019</b>	<b>February 2, 2019</b>	<b>August 4, 2018</b>
<i>Current Assets:</i>			
Cash and cash equivalents	\$ 57,965	\$ 167,355	\$ 49,786
Accounts receivable, net of allowances of \$2,462 at Aug. 3, 2019, \$2,894 at Feb. 2, 2019 and \$4,340 at Aug. 4, 2018	26,626	132,390	30,912
Inventories	444,706	366,667	436,721
Prepays and other current assets	45,040	64,634	64,624
Current assets - discontinued operations	—	—	192,312
<b>Total current assets</b>	<b>574,337</b>	<b>731,046</b>	<b>774,355</b>
<i>Property and equipment:</i>			
Land	7,785	7,953	7,939
Buildings and building equipment	81,695	82,621	82,242
Computer hardware, software and equipment	136,262	138,147	125,740
Furniture and fixtures	128,854	129,625	127,483
Construction in progress	9,646	5,920	19,372
Improvements to leased property	334,229	341,134	337,561
Property and equipment, at cost	698,471	705,400	700,337
Accumulated depreciation	(436,547)	(428,025)	(413,049)
Property and equipment, net	261,924	277,375	287,288
Operating lease right of use asset	754,537	—	—
Goodwill	87,126	93,081	92,648
Trademarks, net of accumulated amortization of zero at Aug. 3, 2019, Feb. 2, 2019 and Aug. 4, 2018	29,286	30,904	30,835
Other intangibles, net of accumulated amortization of \$1,675 at Aug. 3, 2019, \$4,680 at Feb. 2, 2019 and \$4,514 at Aug. 4, 2018	273	943	1,098
Deferred income taxes	23,185	21,335	23,126
Other noncurrent assets	24,859	26,397	25,095
Non-current assets - discontinued operations	—	—	133,351
<b>Total Assets</b>	<b>\$ 1,755,527</b>	<b>\$ 1,181,081</b>	<b>\$ 1,367,796</b>

**Genesco Inc.**  
**and Subsidiaries**  
Condensed Consolidated Balance Sheets  
(In thousands, except share amounts)

<b>Liabilities and Equity</b>	<b>August 3, 2019</b>	<b>February 2, 2019</b>	<b>August 4, 2018</b>
<i>Current Liabilities:</i>			
Accounts payable	\$ 157,822	\$ 158,603	\$ 174,814
Accrued employee compensation	32,552	43,246	26,316
Accrued other taxes	12,774	17,389	18,048
Accrued income taxes	72	2,133	68
Current portion – long-term debt	14,896	8,992	1,625
Current portion - operating lease liability	141,233	—	—
Other accrued liabilities	41,593	45,313	37,540
Provision for discontinued operations	520	553	1,939
Current liabilities - discontinued operations	—	—	57,769
<b>Total current liabilities</b>	<b>401,462</b>	<b>276,229</b>	<b>318,119</b>
Long-term debt	60,244	56,751	81,712
Long-term operating lease liability	671,047	—	—
Other long-term liabilities	36,307	108,704	117,297
Provision for discontinued operations	1,846	1,846	1,701
Non-current liabilities - discontinued operations	—	—	24,809
<b>Total liabilities</b>	<b>1,170,906</b>	<b>443,530</b>	<b>543,638</b>
Commitments and contingent liabilities			
<i>Equity:</i>			
Non-redeemable preferred stock	1,010	1,060	1,064
Common equity:			
Common stock, \$1 par value:			
Authorized: 80,000,000 shares			
Issued/Outstanding:			
Aug. 3, 2019 – 16,345,074/15,856,610			
February 2, 2019 – 19,591,048/19,102,584			
Aug. 4, 2018 – 20,683,842/20,195,378	16,345	19,591	20,684
Additional paid-in capital	268,882	264,138	257,295
Retained earnings	364,396	508,555	603,536
Accumulated other comprehensive loss	(48,155)	(37,936)	(42,744)
Treasury shares, at cost (488,464 shares)	(17,857)	(17,857)	(17,857)
<b>Total Genesco equity</b>	<b>584,621</b>	<b>737,551</b>	<b>821,978</b>
Noncontrolling interest – non-redeemable	—	—	2,180
<b>Total equity</b>	<b>584,621</b>	<b>737,551</b>	<b>824,158</b>
<b>Total Liabilities and Equity</b>	<b>\$ 1,755,527</b>	<b>\$ 1,181,081</b>	<b>\$ 1,367,796</b>

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

**Genesco Inc.  
and Subsidiaries**  
Condensed Consolidated Statements of Operations  
(In thousands, except per share amounts)

	<b>Three Months Ended</b>		<b>Six Months Ended</b>	
	<b>August 3, 2019</b>	August 4, 2018	<b>August 3, 2019</b>	August 4, 2018
Net sales	\$ 486,573	\$ 487,015	\$ 982,224	\$ 973,234
Cost of sales	250,040	255,546	500,783	503,759
Selling and administrative expenses	231,796	230,423	468,351	463,599
Asset impairments and other, net	1,775	(29)	1,044	1,089
Operating income	2,962	1,075	12,046	4,787
Other components net periodic benefit cost	(93)	(29)	(179)	(37)
Interest expense, net:				
Interest expense	835	1,113	1,683	2,160
Interest income	(488)	(10)	(1,502)	(29)
Total interest expense, net	347	1,103	181	2,131
Earnings from continuing operations before income taxes	2,708	1	12,044	2,693
Income tax expense	1,915	26	4,781	862
Earnings (loss) from continuing operations	793	(25)	7,263	1,831
(Loss) earnings from discontinued operations, net of tax	(216)	10	(340)	(4,177)
<b>Net Earnings (Loss)</b>	<b>\$ 577</b>	<b>\$ (15)</b>	<b>\$ 6,923</b>	<b>\$ (2,346)</b>

Basic earnings (loss) per common share:

Continuing operations	\$ 0.05	\$ 0.00	\$ 0.43	\$ 0.09
Discontinued operations	(0.01)	0.00	(0.02)	(0.21)
Net earnings (loss)	<u>\$ 0.04</u>	<u>\$ 0.00</u>	<u>\$ 0.41</u>	<u>\$ (0.12)</u>

Diluted earnings (loss) per common share:

Continuing operations	\$ 0.05	\$ 0.00	\$ 0.43	\$ 0.09
Discontinued operations	(0.01)	0.00	(0.02)	(0.21)
Net earnings (loss)	<u>\$ 0.04</u>	<u>\$ 0.00</u>	<u>\$ 0.41</u>	<u>\$ (0.12)</u>

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

**Genesco Inc.  
and Subsidiaries**  
Condensed Consolidated Statements of Comprehensive Income  
(In thousands)

	Three Months Ended		Six Months Ended	
	August 3, 2019	August 4, 2018	August 3, 2019	August 4, 2018
Net earnings (loss)	\$ 577	\$ (15)	\$ 6,923	\$ (2,346)
Other comprehensive income (loss):				
Pension liability adjustments, net of tax of \$0.0 million for the three and six months ended Aug. 3, 2019 and \$0.1 million for both the three and six months ended Aug. 4, 2018	51	145	106	285
Postretirement liability adjustments, net of tax of \$0.0 million and \$0.1 million for the three and six months ended Aug. 3, 2019, respectively, and \$0.0 million for both the three and six months ended Aug. 4, 2018	(166)	11	(333)	37
Foreign currency translation adjustments	(11,072)	(6,010)	(9,992)	(13,874)
Total other comprehensive loss	(11,187)	(5,854)	(10,219)	(13,552)
<b>Comprehensive loss</b>	<b>\$ (10,610)</b>	<b>\$ (5,869)</b>	<b>\$ (3,296)</b>	<b>\$ (15,898)</b>

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

**Genesco Inc.**  
**and Subsidiaries**  
Condensed Consolidated Statements of Cash Flows  
(In thousands)

	Three Months Ended		Six Months Ended	
	August 3, 2019	August 4, 2018	August 3, 2019	August 4, 2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Net earnings (loss)	\$ 577	\$ (15)	\$ 6,923	\$ (2,346)
Adjustments to reconcile net earnings (loss) to net cash provided by (used in) operating activities:				
Depreciation and amortization	12,315	19,225	25,118	38,918
Amortization of deferred note expense and debt discount	108	148	217	301
Deferred income taxes	741	1,596	(1,285)	50
Provision (recoveries) on accounts receivable	30	(120)	91	(103)
Gain on sale of business	—	—	86	—
Impairment of long-lived assets	731	928	1,038	2,202
Restricted stock expense	2,629	3,368	4,868	6,722
Provision for discontinued operations	292	246	380	277
Other	309	959	775	1,571
Effect on cash from changes in working capital and other assets and liabilities, net of acquisitions:				
Accounts receivable	6,293	11,491	2,594	2,096
Inventories	(80,484)	(55,594)	(82,091)	(70,857)
Prepays and other current assets	(2,498)	(8,138)	1,658	(10,846)
Accounts payable	53,669	58,739	20,864	72,988
Other accrued liabilities	2,627	8,184	(19,661)	12
Other assets and liabilities	(711)	1,219	317	2,057
Net cash provided by (used in) operating activities	(3,372)	42,236	(38,108)	43,042
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Capital expenditures	(6,510)	(11,593)	(13,251)	(31,126)
Other investing activities	23	—	23	633
Proceeds from sale of business and asset sales	(7,171)	218	98,707	274
Net cash provided by (used in) investing activities	(13,658)	(11,375)	85,479	(30,219)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
Payments of long-term debt	(382)	(410)	(789)	(840)
Borrowings under revolving credit facility	21,475	86,779	49,832	205,996
Payments on revolving credit facility	(18,084)	(106,652)	(37,203)	(205,019)
Share repurchases related to share repurchase program	(65,297)	—	(145,361)	—
Restricted shares withheld for taxes	(2,209)	(2,433)	(2,209)	(2,433)
Change in overdraft balances	(16,180)	11,195	(20,218)	3,673
Additions to deferred note cost	—	(29)	—	(359)
Other	—	(44)	—	(3,209)
Net cash used in financing activities	(80,677)	(11,594)	(155,948)	(2,191)
Effect of foreign exchange rate fluctuations on cash	(983)	(361)	(813)	(783)
<b>Net Increase (Decrease) in Cash and Cash Equivalents</b>	<b>(98,690)</b>	<b>18,906</b>	<b>(109,390)</b>	<b>9,849</b>
Cash and cash equivalents at beginning of period <sup>(1)</sup>	156,655	30,880	167,355	39,937
<b>Cash and cash equivalents at end of period<sup>(1)</sup></b>	<b>\$ 57,965</b>	<b>\$ 49,786</b>	<b>\$ 57,965</b>	<b>\$ 49,786</b>
<b>Supplemental Cash Flow Information:</b>				
Net cash paid for:				
Interest	\$ 817	\$ 1,105	\$ 1,507	\$ 1,724
Income taxes	3,527	9,431	3,794	9,961

<sup>(1)</sup> The cash flows related to discontinued operations have not been segregated and are included in the Condensed Consolidated Cash Flows for the three and six months ended August 4, 2018.

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.



**Genesco Inc.**  
**and Subsidiaries**  
**Condensed Consolidated Statements of Equity**  
(In thousands)

	Non- Redeemable Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Shares	Non Controlling Interest Non-Redeemable	Total Equity
Balance February 3, 2018	\$ 1,052	\$ 20,392	\$ 250,877	\$ 603,902	\$ (29,192)	\$ (17,857)	\$ 1,530	\$ 830,704
Cumulative adjustment from ASC 606, net of tax	—	—	—	4,413	—	—	—	4,413
Net loss	—	—	—	(2,331)	—	—	—	(2,331)
Other comprehensive loss	—	—	—	—	(7,698)	—	—	(7,698)
Employee and non-employee restricted stock	—	—	3,354	—	—	—	—	3,354
Restricted stock issuance	—	14	(14)	—	—	—	—	—
Other	(12)	(2)	13	—	—	—	—	(1)
Noncontrolling interest – earnings	—	—	—	—	—	—	398	398
Balance May 5, 2018	1,040	20,404	254,230	605,984	(36,890)	(17,857)	1,928	828,839
Net loss	—	—	—	(15)	—	—	—	(15)
Other comprehensive loss	—	—	—	—	(5,854)	—	—	(5,854)
Employee and non-employee restricted stock	—	—	3,368	—	—	—	—	3,368
Restricted stock issuance	—	375	(375)	—	—	—	—	—
Restricted shares withheld for taxes	—	(61)	61	(2,433)	—	—	—	(2,433)
Other	24	(34)	11	—	—	—	—	1
Noncontrolling interest – earnings	—	—	—	—	—	—	252	252
Balance August 4, 2018	\$ 1,064	\$ 20,684	\$ 257,295	\$ 603,536	\$ (42,744)	\$ (17,857)	\$ 2,180	\$ 824,158

	Non- Redeemable Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Treasury Shares	Non Controlling Interest Non-Redeemable	Total Equity
Balance February 2, 2019	\$ 1,060	\$ 19,591	\$ 264,138	\$ 508,555	\$ (37,936)	\$ (17,857)	\$ —	\$ 737,551
Cumulative adjustment from ASC 842, net of tax	—	—	—	(4,208)	—	—	—	(4,208)
Net earnings	—	—	—	6,346	—	—	—	6,346
Other comprehensive earnings	—	—	—	—	968	—	—	968
Employee and non-employee restricted stock	—	—	2,239	—	—	—	—	2,239
Shares repurchased	—	(1,809)	—	(78,162)	—	—	—	(79,971)
Other	(48)	(29)	78	—	—	—	—	1
Balance May 4, 2019	1,012	17,753	266,455	432,531	(36,968)	(17,857)	—	662,926
Net earnings	—	—	—	577	—	—	—	577
Other comprehensive loss	—	—	—	—	(11,187)	—	—	(11,187)
Employee and non-employee restricted stock	—	—	2,629	—	—	—	—	2,629
Shares repurchased	—	(1,611)	—	(66,503)	—	—	—	(68,114)
Restricted stock issuance	—	285	(285)	—	—	—	—	—
Restricted shares withheld for taxes	—	(56)	56	(2,209)	—	—	—	(2,209)
Other	(2)	(26)	27	—	—	—	—	(1)
Balance August 3, 2019	\$ 1,010	\$ 16,345	\$ 268,882	\$ 364,396	\$ (48,155)	\$ (17,857)	\$ —	\$ 584,621

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

**Genesco Inc.  
and Consolidated Subsidiaries  
Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 1**

**Summary of Significant Accounting Policies**

***Basis of Presentation***

The Condensed Consolidated Financial Statements and Notes contained in this report are unaudited but reflect all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the results for the interim periods of the fiscal year ending February 1, 2020 ("Fiscal 2020") and of the fiscal year ended February 2, 2019 ("Fiscal 2019"). The results of operations for any interim period are not necessarily indicative of results for the full year. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. Generally Accepted Accounting Principles ("GAAP") have been condensed or omitted. The Condensed Consolidated Balance Sheet as of February 2, 2019 has been derived from the audited financial statements at that date. These Condensed Consolidated Financial Statements should be read in conjunction with the Company's Consolidated Financial Statements and notes thereto for Fiscal 2019, which are contained in the Company's Annual Report on Form 10-K as filed with the Securities and Exchange Commission ("SEC") on April 3, 2019.

***Nature of Operations***

Genesco Inc. and its subsidiaries (collectively, the "Company") business includes the sourcing and design, marketing and distribution of footwear and accessories through retail stores in the U.S., Puerto Rico and Canada primarily under the Journeys, Journeys Kidz, Little Burgundy and Johnston & Murphy banners and under the Schuh banner in the United Kingdom and the Republic of Ireland; through catalogs and e-commerce websites including the following: [journeys.com](http://journeys.com), [journeyskidz.com](http://journeyskidz.com), [journeys.ca](http://journeys.ca), [schuh.co.uk](http://schuh.co.uk), [littleburgundyshoes.com](http://littleburgundyshoes.com), [johnstonmurphy.com](http://johnstonmurphy.com), [johnstonmurphy.ca](http://johnstonmurphy.ca) and [trask.com](http://trask.com), and at wholesale, primarily under the Company's Johnston & Murphy brand, the Trask brand, the licensed Dockers brand and other brands that the Company licenses for footwear. At August 3, 2019, the Company operated 1,494 retail stores in the U.S., Puerto Rico, Canada, the United Kingdom and the Republic of Ireland.

On February 2, 2019, the Company completed the sale of its Lids Sports Group business. As a result, the Company reported the operating results of this business in loss from discontinued operations, net of tax in the Condensed Consolidated Statements of Operations for the three and six months ended August 4, 2018. In addition, the related assets and liabilities as of August 4, 2018 have been reported as assets and liabilities of discontinued operations in the Condensed Consolidated Balance Sheets. The cash flows related to discontinued operations have not been segregated, and are included in the Condensed Consolidated Statements of Cash Flows for the three and six months ended August 4, 2018. Unless otherwise noted, discussion within these notes to the condensed consolidated financial statements relates to continuing operations. See Note 3 for additional information related to discontinued operations.

During the three and six months ended August 3, 2019 and August 4, 2018, the Company operated four reportable business segments (not including corporate): (i) Journeys Group, comprised of the Journeys, Journeys Kidz and Little Burgundy retail footwear chains, e-commerce and catalog operations; (ii) Schuh Group, comprised of the Schuh retail footwear chain and e-commerce operations; (iii) Johnston & Murphy Group, comprised of Johnston & Murphy retail operations, e-commerce operations, catalog, Trask e-commerce operations and wholesale distribution of products under the Johnston & Murphy® and H.S. Trask® brands; and (iv) Licensed Brands, comprised of

**Genesco Inc.  
and Consolidated Subsidiaries  
Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 1**  
**Summary of Significant Accounting Policies, Continued**

Dockers<sup>®</sup> Footwear, sourced and marketed under a license from Levi Strauss & Company; and other brands.

***Principles of Consolidation***

All subsidiaries are consolidated in the Condensed Consolidated Financial Statements. All significant intercompany transactions and accounts have been eliminated.

***Revenue Recognition***

In accordance with ASC 606, revenue shall be recognized upon satisfaction of all contractual performance obligations and transfer of control to the customer. Revenue is measured as the amount of consideration the Company expects to be entitled to in exchange for corresponding goods. The majority of the Company's sales are single performance obligation arrangements for retail sale transactions for which the transaction price is equivalent to the stated price of the product, net of any stated discounts applicable at a point in time. Each sales transaction results in an implicit contract with the customer to deliver a product at the point of sale. Revenue from retail sales is recognized at the point of sale, is net of estimated returns, and excludes sales and value added taxes. Revenue from catalog and internet sales is recognized at estimated time of delivery to the customer, is net of estimated returns, and excludes sales and value added taxes. Wholesale revenue is recorded net of estimated returns and allowances for markdowns, damages and miscellaneous claims when the related goods have been shipped and legal title has passed to the customer. Actual amounts of markdowns have not differed materially from estimates. Shipping and handling costs charged to customers are included in net sales. The Company elected the practical expedient within ASC 606 related to taxes that are assessed by a governmental authority, which allows for the exclusion of sales and value added tax from transaction price.

A provision for estimated returns is provided through a reduction of sales and cost of goods sold in the period that the related sales are recorded. Estimated returns are based on historical returns and claims. Actual returns and claims in any future period may differ from historical experience. Revenue from gift cards is deferred and recognized upon the redemption of the cards. These cards have no expiration date. Income from unredeemed cards is recognized on the Condensed Consolidated Statements of Operations within net sales in proportion to the pattern of rights exercised by the customer in future periods. The Company performs an evaluation of historical redemption patterns from the date of original issuance to estimate future period redemption activity.

The Condensed Consolidated Balance Sheets include an accrued liability for gift cards of \$3.8 million, \$5.1 million and \$3.8 million at August 3, 2019, February 2, 2019 and August 4, 2018, respectively. Gift card breakage recognized as revenue was \$0.1 million and \$0.2 million for the second quarters of Fiscal 2020 and Fiscal 2019, respectively, and \$0.3 million for each of the first six months of Fiscal 2020 and Fiscal 2019. During the six months ended August 3, 2019, the Company recognized \$2.4 million of gift card redemptions and gift card breakage revenue that were included in the gift card liability as of February 2, 2019.

**Note 1**  
**Summary of Significant Accounting Policies, Continued**

***Cash and Cash Equivalents***

The Company had total available cash and cash equivalents of \$58.0 million, \$167.4 million and \$49.8 million as of August 3, 2019, February 2, 2019 and August 4, 2018, respectively, of which approximately \$10.8 million, \$20.8 million and \$11.3 million was held by the Company's foreign subsidiaries as of August 3, 2019, February 2, 2019 and August 4, 2018, respectively. The Company's strategic plan does not require the repatriation of foreign cash in order to fund its operations in the U.S., and it is the Company's current intention to indefinitely reinvest its foreign cash and cash equivalents outside of the U.S. If the Company were to repatriate foreign cash to the U.S., it would be required to accrue and pay U.S. taxes in accordance with applicable U.S. tax rules and regulations as a result of the repatriation.

There were \$17.5 million and \$127.2 million in cash equivalents at August 3, 2019 and February 2, 2019, respectively, and no cash equivalents included in cash and cash equivalents at August 4, 2018. The Company's cash equivalents at August 3, 2019 and February 2, 2019 were invested in institutional money market funds which invest exclusively in highly rated, short-term securities that are issued, guaranteed or collateralized by the U.S. government or by U.S. government agencies and instrumentalities.

At August 3, 2019, substantially all of the Company's domestic cash was invested in institutional money market funds. The majority of payments due from banks for domestic customer credit card transactions process within 24 - 48 hours and are accordingly classified as cash and cash equivalents in the Condensed Consolidated Balance Sheets.

At August 3, 2019, February 2, 2019 and August 4, 2018, outstanding checks drawn on zero-balance accounts at certain domestic banks exceeded book cash balances at those banks by approximately \$9.4 million, \$29.6 million and \$17.8 million, respectively. These amounts are included in accounts payable in the Condensed Consolidated Balance Sheets.

***Concentration of Credit Risk and Allowances on Accounts Receivable***

The Company's footwear wholesale businesses sell primarily to department stores and independent retailers across the United States. Receivables arising from these sales are not collateralized. Customer credit risk is affected by conditions or occurrences within the economy and the retail industry as well as by customer-specific factors. In the footwear wholesale businesses, one customer accounted for 24%, one customer accounted for 11%, two customers each accounted for 7% and no other customer accounted for more than 6% of the Company's total trade receivables balance as of August 3, 2019.

***Asset Retirement Obligations***

The Condensed Consolidated Balance Sheets include asset retirement obligations related to leases of \$10.2 million, \$10.9 million and \$10.7 million as of August 3, 2019, February 2, 2019 and August 4, 2018, respectively.

**Genesco Inc.  
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**Note 1**  
**Summary of Significant Accounting Policies, Continued**

***Fair Value of Financial Instruments***

The carrying amounts and fair values of the Company's financial instruments at August 3, 2019 and February 2, 2019 are as follows:

***Fair Values***

In Thousands	August 3, 2019		February 2, 2019	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
U.S. Credit Facility Borrowings	\$ 60,249	\$ 60,538	\$ 56,773	\$ 56,861
UK Term Loans	7,595	7,624	8,970	9,063
UK Revolver Borrowings	7,296	7,343	—	—

Debt fair values were estimated using a discounted cash flow analysis based on current market interest rates for similar types of financial instruments and would be classified in Level 2 as defined in Note 5.

Carrying amounts reported on the Condensed Consolidated Balance Sheets for cash, cash equivalents, receivables and accounts payable approximate fair value due to the short-term maturity of these instruments.

***Selling and Administrative Expenses***

Selling and administrative expenses include all operating costs of the Company excluding (i) those related to the transportation of products from the supplier to the warehouse, (ii) for its retail operations, those related to the transportation of products from the warehouse to the store and from the warehouse to the customer and (iii) costs of its distribution facilities which are allocated to its retail operations. Wholesale costs of distribution are included in selling and administrative expenses on the Condensed Consolidated Statements of Operations in the amount of \$1.3 million for each of the second quarters of Fiscal 2020 and Fiscal 2019, and \$2.7 million and \$2.8 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively.

***Buying, Merchandising and Occupancy Costs***

The Company records buying, merchandising and occupancy costs in selling and administrative expense on the Condensed Consolidated Statements of Operations. Because the Company does not include these costs in cost of sales, the Company's gross margin may not be comparable to other retailers that include these costs in the calculation of gross margin. Retail occupancy costs recorded in selling and administrative expense were \$85.9 million and \$83.5 million for the second quarters of Fiscal 2020 and Fiscal 2019, respectively, and \$169.1 million and \$168.0 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively.

***Advertising Costs***

Advertising costs are predominantly expensed as incurred. Advertising costs were \$16.5 million and \$15.3 million for the second quarters of Fiscal 2020 and Fiscal 2019, respectively, and \$30.2 million and \$29.8 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively.

**Note 1**  
**Summary of Significant Accounting Policies, Continued**

***Cooperative Advertising***

Cooperative advertising costs recognized in selling and administrative expenses on the Condensed Consolidated Statements of Operations were \$0.5 million and \$0.2 million for the second quarters of Fiscal 2020 and Fiscal 2019, respectively, and \$1.2 million and \$1.0 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively. During the first six months of Fiscal 2020 and Fiscal 2019, the Company's cooperative advertising reimbursements paid did not exceed the fair value of the benefits received under those agreements.

***Vendor Allowances***

Vendor reimbursements of cooperative advertising costs recognized as a reduction of selling and administrative expenses were \$2.3 million and \$1.7 million for the second quarters of Fiscal 2020 and Fiscal 2019, respectively, and \$4.2 million and \$3.4 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively. During the first six months of Fiscal 2020 and Fiscal 2019, the Company's cooperative advertising reimbursements received were not in excess of the costs incurred.

***Foreign Currency Translation***

The functional currency of the Company's foreign operations is the applicable local currency. The translation of the applicable foreign currency into U.S. dollars is performed for balance sheet accounts using current exchange rates in effect at the balance sheet date. Income and expense accounts are translated at monthly average exchange rates. The unearned gains and losses resulting from such translation are included as a separate component of accumulated other comprehensive loss within shareholders' equity. Gains and losses from certain foreign currency transactions are reported as an item of income and resulted in a net gain of \$(0.2) million for the second quarter of Fiscal 2020 and a net loss of \$0.3 million for the second quarter of Fiscal 2019, and a net loss of \$0.1 million and \$0.6 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively.

***Other Comprehensive Income***

ASC 220 requires, among other things, the Company's pension liability adjustment, postretirement liability adjustment and foreign currency translation adjustment to be included in other comprehensive income net of tax. Accumulated other comprehensive loss at August 3, 2019 consisted of \$5.9 million of cumulative pension liability adjustments, net of tax, a cumulative post-retirement liability adjustment of \$(1.5) million, net of tax, and a cumulative foreign currency translation adjustment of \$43.7 million.

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**Note 1**  
**Summary of Significant Accounting Policies, Continued**

The following table summarizes the components of accumulated other comprehensive loss ("AOCI") for the six months ended August 3, 2019:

In Thousands	Foreign Currency Translation	Unrecognized Pension Postretirement Benefit Costs	Total Accumulated Other Comprehensive Income (Loss)
Balance February 2, 2019	\$(33,752)	\$(4,184)	\$(37,936)
Other comprehensive income (loss) before reclassifications:			
Foreign currency translation adjustment	(9,869)	—	(9,869)
Loss on intra-entity foreign currency transactions (long-term investment nature)	(123)	—	(123)
Amounts reclassified from AOCI:			
Amortization of net actuarial loss and prior service cost <sup>(1)</sup>	—	(307)	(307)
Income tax expense	—	(80)	(80)
Current period other comprehensive loss, net of tax	(9,992)	(227)	(10,219)
<b>Balance August 3, 2019</b>	<b>\$(43,744)</b>	<b>\$(4,411)</b>	<b>\$(48,155)</b>

<sup>(1)</sup> Amount is included in other components of net periodic benefit cost on the Condensed Consolidated Statements of Operations.

***Income Taxes***

The Company recorded an effective income tax rate of 70.7% and 2,600.0% in the second quarters of Fiscal 2020 and Fiscal 2019, respectively, and 39.7% and 32.0% in the first six months of Fiscal 2020 and Fiscal 2019, respectively. The tax rate for the second quarter and first six months of Fiscal 2020 and 2019 reflects the inability to recognize a tax benefit for certain foreign losses. The tax rate for the second quarter and six months of Fiscal 2020 also includes an uncertain tax position of \$0.2 million. The tax rates were also impacted by \$(0.1) million of tax benefit for the second quarter and first six months of Fiscal 2020 and \$0.5 million of tax expense for the second quarter and first six months of Fiscal 2019 due to the impact of ASU 2016-09 related to the vesting of restricted stock.

***New Accounting Pronouncements***

***New Accounting Pronouncements Recently Adopted***

The Company adopted ASU 2016-02, "Leases (Topic 842)", ("ASC 842"), as of February 3, 2019, using the optional transition method provided by ASU 2018-11, "Leases (Topic 842): Targeted Improvements". The optional transition approach provides a method for recording existing leases at adoption by allowing a cumulative effect adjustment to the opening balance of retained earnings in the period of adoption, as opposed to the modified or full retrospective transition methods that require restating prior comparative periods. Additionally, the Company elected the "package of practical expedients", which permits the Company not to reassess under the new standard its prior conclusions about lease identification, lease classification and initial direct costs. The Company

**Note 1**  
**Summary of Significant Accounting Policies, Continued**

also elected the practical expedient to not separate lease and non-lease components for its store and equipment leases.

Adoption of the new standard resulted in the recording of additional net operating lease right of use assets and operating lease liabilities of \$795.6 million and \$855.3 million, respectively, as of February 3, 2019. The operating lease right of use asset is inclusive of the impairments recorded upon adoption for store operating lease right of use assets, which totaled \$4.8 million and resulted in a decrease to retained earnings of \$4.2 million, net of tax. Right of use assets are recorded based upon the present value of remaining operating lease liabilities adjusted for deferred rent, including tenant allowances from landlords. The standard did not materially impact net earnings or liquidity. The standard did not have an impact on covenant compliance under the Company's current debt agreements. Financial results for reporting periods beginning after February 3, 2019 are presented in accordance with ASC 842, while prior periods will continue to be reported in accordance with the Company's historical accounting for leases under ASC Topic 840: "Leases (Topic 840)" and therefore have not been adjusted to conform to Topic 842. For additional information regarding leases, see Note 6.

*New Accounting Pronouncements Not Yet Adopted*

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments", which requires entities to use a forward-looking approach based on expected losses to estimate credit losses on certain types of financial instruments, including trade receivables. The FASB has subsequently issued updates to the standard to provide additional clarification on specific topics. This guidance will be effective for the Company in the first quarter of the year ending January 30, 2021 ("Fiscal 2021") with early adoption permitted. The Company is evaluating the impact that adopting this guidance will have on the Company's Condensed Consolidated Financial Statements.

In August 2018, the FASB issued ASU 2018-14, to improve the effectiveness of disclosures in the notes to financial statements for employers that sponsor defined benefit pension plans. ASU 2018-14 is effective for financial statements issued for fiscal years ending after December 15, 2020, and early adoption is permitted. The Company's board of directors approved the termination of the pension plan effective June 30, 2019. As a result, the Company does not expect this update to impact its notes to its Condensed Consolidated Financial Statements.

In August 2018, the FASB issued ASU 2018-15. The standard requires that issuers follow the internal-use software guidance in ASC 350-40 to determine which costs to capitalize as assets or expense as incurred. The ASC 350-40 guidance requires that certain costs incurred during the application development stage be capitalized and other costs incurred during the preliminary project and post-implementation stages be expensed as they are incurred. ASU 2018-15 is effective for fiscal years beginning after December 15, 2019. The Company is currently evaluating the impact of ASU 2018-15.



**Genesco Inc.  
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**Note 2**  
**Goodwill and Other Intangible Assets**

**Goodwill**

The changes in the carrying amount of goodwill by segment were as follows:

In Thousands	Schuh Group	Journeys Group	Total Goodwill
Balance, February 2, 2019	\$ 83,243	\$ 9,838	\$ 93,081
Effect of foreign currency exchange rates	(5,873)	(82)	(5,955)
<b>Balance, August 3, 2019</b>	<b>\$ 77,370</b>	<b>\$ 9,756</b>	<b>\$ 87,126</b>

As required under ASC 350, the Company annually assesses its goodwill and indefinite lived trade names for impairment and on an interim basis if indicators of impairment are present. The Company's annual assessment date of goodwill and indefinite lived trade names is the first day of the fourth quarter.

During the fourth quarter of Fiscal 2019, because the Schuh Group business has continued to perform below the Company's projected operating results, the Company performed impairment testing as of February 2, 2019. The Company found that the result of the impairment test, which valued the business at approximately \$10.8 million in excess of its carrying value, indicated no impairment at that time. The Company may determine in connection with future impairment tests that some or all of the carrying value of the goodwill may be impaired. Such a finding would require a write-off of the amount of the carrying value that is impaired, which would reduce the Company's profitability in the period of the impairment charge. Holding all other assumptions constant as of the measurement date, the Company noted that an increase in the weighted average cost of capital of 100 basis points would reduce the fair value of the Schuh Group business by \$11.4 million. Furthermore, the Company noted that a decrease in projected annual revenue growth by one percent would reduce the fair value of the Schuh Group business by \$7.4 million. However, if other assumptions do not remain constant, the fair value of the Schuh Group business may decrease by a greater amount. There were no impairment indicators for the six months ended August 3, 2019.

**Other Intangible Assets**

Other intangibles by major classes were as follows:

In Thousands	Leases <sup>(1)</sup>		Customer Lists		Other <sup>(2)</sup>		Total	
	Aug 3, 2019	Feb 2, 2019	Aug 3, 2019	Feb 2, 2019	Aug 3, 2019	Feb 2, 2019	Aug 3, 2019	Feb 2, 2019
Gross other intangibles	\$ —	\$ 3,532	\$ 1,353	\$ 1,450	\$ 595	\$ 641	\$ 1,948	\$ 5,623
Accumulated amortization	—	(2,916)	(1,353)	(1,450)	(322)	(314)	(1,675)	(4,680)
<b>Net Other Intangibles</b>	<b>\$ —</b>	<b>\$ 616</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 273</b>	<b>\$ 327</b>	<b>\$ 273</b>	<b>\$ 943</b>

<sup>(1)</sup>Intangible lease assets now recorded as part of operating lease right of use asset under ASC 842.

<sup>(2)</sup>Includes vendor contract.

**Genesco Inc.  
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Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 2**  
**Goodwill and Other Intangible Assets, Continued**

The amortization of intangibles was less than \$0.1 million for each of the second quarters and first six months of Fiscal 2020 and 2019. The amortization of intangibles will be less than \$0.1 million per year for the next five years.

**Note 3**  
**Asset Impairments and Other Charges and Discontinued Operations**

**Asset Impairments and Other Charges**

In accordance with Company policy, assets are determined to be impaired when the revised estimated future cash flows are insufficient to recover the carrying costs. Impairment charges represent the excess of the carrying value over the fair value of those assets.

Asset impairment charges are reflected as a reduction of the net carrying value of property and equipment in the accompanying Condensed Consolidated Balance Sheets, and in asset impairments and other, net in the accompanying Condensed Consolidated Statements of Operations.

The Company recorded pretax charges of \$1.8 million in the second quarter of Fiscal 2020, including \$1.0 million for lease terminations and \$0.7 million for retail store asset impairments. The Company recorded pretax charges of \$1.0 million in the first six months of Fiscal 2020 for retail store asset impairments.

The Company recorded a pretax gain of \$(0.0) million in the second quarter of Fiscal 2019, including a gain of \$(0.4) million related to Hurricane Maria, offset by \$0.3 million for retail store asset impairments and \$0.1 million for legal and other matters. The Company recorded pretax charges of \$1.1 million in the first six months of Fiscal 2019, including \$1.3 million for retail store asset impairments and \$0.3 million for legal and other matters, partially offset by a gain of \$(0.5) million related to Hurricane Maria.

**Discontinued Operations**

On December 14, 2018, the Company entered into a definitive agreement for the sale of Lids Sports Group to FanzzLids Holdings, LLC (the "Purchaser"), a holding company controlled and operated by affiliates of Ames Watson Capital, LLC. The sale was completed on February 2, 2019 for \$93.8 million cash which consisted of a sale price of \$100.0 million and working capital adjustments of \$6.2 million. Because the effective date of closing was a Saturday and the cash proceeds were not received by the Company until February 4, 2019, the purchase price is reflected in accounts receivable at February 2, 2019.

**Genesco Inc.  
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Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 3**

**Asset Impairments and Other Charges and Discontinued Operations, Continued**

As a result of the sale, the Company met the requirements of ASC 360 to report the results of Lids Sports Group as discontinued operations. The Company has presented operating results of Lids Sports Group in loss from discontinued operations, net on the Condensed Consolidated Statements of Operations for the three and six months ended August 4, 2018. Certain corporate overhead costs and other allocated costs previously allocated to the Lids Sports Group business for segment reporting purposes did not qualify for classification within discontinued operations and have been reallocated to continuing operations whereas bank fees and certain legal fees related to the Lids Sports Group business segment previously excluded from segment earnings were reclassified to discontinued operations. The costs of the Lids Sports Group headquarters building, which was not included in the sale, was reclassified to corporate and other in segment earnings. The related assets and liabilities of Lids Sports Group are presented as current and non-current assets and liabilities of discontinued operations in the Condensed Consolidated Balance Sheets as of August 4, 2018. The Company provided various transition services to the Purchaser under a separate agreement during the six months subsequent to the closing.

As part of the Lids Sports Group sale transaction, the Purchaser has agreed to indemnify and hold the Company harmless in connection with continuing obligations and any guarantees of the Company in place as of February 2, 2019 in respect of post-closing or assumed liabilities or obligations of the Lids Sports Group business. The Purchaser has agreed to use commercially reasonable efforts to have any guarantees by, or continuing obligations of, the Company released. However, absent a release of the Company by the counterparty, the Company is contingently liable in the event of a breach by the Purchaser of any such obligation to a third-party. The foregoing guarantees of the Company include 48 Lids Sports Group leases with lease expirations through October of 2027 and estimated maximum future payments totaling \$25.0 million as of August 3, 2019. The Company does not believe the fair value of the guarantees is material to the Company's Condensed Consolidated Financial Statements.

The Purchaser has also agreed to assume the defense of and indemnify the Company in the *Shumate v. Genesco Inc., et al.*, *Ward v. Hat World, Inc.*, and *Stewart vs. Hat World, Inc., et al.* litigation matters previously disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2019. In the event that the Purchaser fails to satisfy its defense and indemnification obligations, the Company could be liable for any of the liabilities or obligations ultimately determined to be due in connection with these matters.

**Genesco Inc.**  
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**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 3**  
**Asset Impairments and Other Charges and Discontinued Operations, Continued**

Components of amounts reflected in loss from discontinued operations, net of tax on the Condensed Consolidated Statements of Operations for the three and six months ended August 4, 2018 are as follows:

In Thousands	Three Months Ended August 4, 2018	Six Months Ended August 4, 2018
Net sales	\$166,877	\$325,617
Cost of sales	76,904	151,822
Selling and administrative expenses	88,619	177,567
Asset impairments and other, net	1,068	1,502
Other components of net periodic benefit cost	(28)	(56)
Provision for discontinued operations <sup>(1)</sup>	(246)	(277)
Earnings (loss) from discontinued operations before taxes	12	(5,607)
Income tax expense (benefit)	2	(1,430)
<b>Earnings (loss) from discontinued operations, net of tax</b>	<b>\$10</b>	<b>\$(4,177)</b>

<sup>(1)</sup> Expenses primarily for anticipated costs of environmental remedial alternatives related to former facilities operated by the Company (see additional disclosures below and in Note 9).

During the fourth quarter of Fiscal 2019, the Company recorded a loss on the sale of Lids Sports Group of \$98.3 million, net of tax, on the sale of these assets, representing the sales price less the value of the Lids Sports Group assets sold and other miscellaneous charges, including divestiture transaction costs, offset by a tax benefit on the loss. Included in the loss on the sale is a \$48.7 million write-off of trademarks. The tax benefit associated with discontinued operations differs from the effective rate due to the mix of earnings and loss in the various jurisdictions, the impact of permanent items and other factors.

**Genesco Inc.**  
**and Consolidated Subsidiaries**  
**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 3**  
**Asset Impairments and Other Charges and Discontinued Operations, Continued**

Assets and liabilities of discontinued operations presented in the Condensed Consolidated Balance Sheets at August 4, 2018 are included in the following table.

In Thousands	August 4, 2018	
<b>Assets</b>		
Accounts Receivable	\$	7,571
Inventories		170,027
Prepays and other current assets		14,714
Current assets - discontinued operations	\$	192,312
Property and equipment, net	\$	78,637
Trademarks		54,415
Other intangibles		299
Non-Current assets - discontinued operations	\$	133,351
<b>Liabilities</b>		
Accounts payable	\$	40,715
Accrued employee compensation		1,288
Other accrued liabilities		15,766
Current liabilities - discontinued operations	\$	57,769
Other long-term liabilities	\$	24,809
Non-Current liabilities - discontinued operations	\$	24,809

The cash flows related to discontinued operations have not been segregated, and are included in the Condensed Consolidated Statements of Cash Flows. The following table summarizes depreciation and amortization, capital expenditures and the significant operating noncash items from discontinued operations for the three and six months ended August 4, 2018:

In Thousands	Three Months Ended August 4, 2018	Six Months Ended August 4, 2018
Depreciation and amortization	\$6,396	\$12,840
Capital expenditures	4,236	8,726
Impairment of long-lived assets	599	848

**Genesco Inc.  
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Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 3**  
**Asset Impairments and Other Charges and Discontinued Operations, Continued**

Discontinued Operations related to Environmental Matters

**Accrued Provision for Discontinued Operations**

In Thousands	Facility Shutdown Costs
Balance February 3, 2018	\$ 3,609
Additional provision Fiscal 2019	743
Charges and adjustments, net	(1,953)
Balance February 2, 2019	2,399
Additional provision Fiscal 2020	380
Charges and adjustments, net	(413)
Balance August 3, 2019 <sup>(1)</sup>	2,366
Current provision for discontinued operations	520
<b>Total Noncurrent Provision for Discontinued Operations</b>	<b>\$ 1,846</b>

<sup>(1)</sup>Includes a \$1.7 million environmental provision, including \$0.5 million in current provision for discontinued operations (see Note 9).

**Note 4**  
**Inventories**

In Thousands	August 3, 2019	February 2, 2019
Wholesale finished goods	\$ 44,901	\$ 45,679
Retail merchandise	399,805	320,988
<b>Total Inventories</b>	<b>\$ 444,706</b>	<b>\$ 366,667</b>

**Genesco Inc.  
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**Note 5  
Fair Value**

The Fair Value Measurements and Disclosures Topic of the Codification defines fair value, establishes a framework for measuring fair value in accordance with U.S. GAAP and expands disclosures about fair value measurements. This topic defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (i.e., an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. It also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

*Level 1* - Quoted prices in active markets for identical assets or liabilities.

*Level 2* - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

*Level 3* - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

A financial asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The following table presents the Company's assets and liabilities measured at fair value on a nonrecurring basis as of August 3, 2019 aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands):

	Long-Lived Assets Held and Used	Level 1	Level 2	Level 3	Total Losses
Measured as of May 4, 2019	\$ 906	\$ —	\$ —	\$ 906	\$ 307
Measured as of August 3, 2019	63	—	—	63	731
Sub-total asset impairment YTD	969	—	—	969	1,038

In accordance with the Property, Plant and Equipment Topic of the Codification, the Company recorded \$0.7 million and \$1.0 million of impairment charges as a result of the fair value measurement of its long-lived assets held and used during the three and six months ended August 3, 2019, respectively. These charges are reflected in asset impairments and other, net on the Condensed Consolidated Statements of Operations.

The Company used a discounted cash flow model to estimate the fair value of these long-lived assets. Discount rate and growth rate assumptions are derived from current economic conditions, expectations of management and projected trends of current operating results. As a result, the

Company has determined that the majority of the inputs used to value its long-lived assets held and used are unobservable inputs that fall within Level 3 of the fair value hierarchy.

**Genesco Inc.  
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**Note 6  
Leases**

The Company leases its office space and all of its retail store locations, transportation equipment and other equipment under various noncancelable operating leases. The leases have varying terms and expire at various dates through 2034. The store leases in the United States, Puerto Rico and Canada typically have initial terms of approximately 10 years. The store leases in the United Kingdom and the Republic of Ireland typically have initial terms of between 10 and 15 years. The Company's lease portfolio includes leases with fixed base rental payments, rental payments based on a percentage of retail sales over contractual amounts and others with predetermined fixed escalations of the minimum rentals based on a defined consumer price index or percentage. Generally, most of the leases require the Company to pay taxes, insurance, maintenance costs and contingent rentals based on sales. The Company evaluates renewal options and break options at lease inception and on an ongoing basis, and includes renewal options and break options that it is reasonably certain to exercise in its expected lease terms for calculations of its right-of-use assets and liabilities. Approximately 2% of the Company's leases contain renewal options. The Company's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

Under ASC 842, for store and equipment leases beginning in Fiscal 2020 and later, the Company has elected to not separate fixed lease components and non-lease components. Accordingly, the Company includes fixed rental payments, common area maintenance costs, promotional advertising costs and other fixed costs in its measurement of lease liabilities.

The Company's leases do not provide an implicit rate, so the incremental borrowing rate, based on the information available at commencement or modification date, is used in determining the present value of lease payments. The incremental borrowing rate represents an estimate of the interest rate the Company would incur at lease commencement to borrow an amount equal to the lease payments on a collateralized basis over the term of a lease within a particular currency environment. For operating leases that commenced prior to the date of adoption of the new lease accounting guidance, the Company used the incremental borrowing rate that corresponded to the initial lease term as of the date of adoption.

Net lease costs are included within selling and administrative expenses on the Condensed Consolidated Statements of Operations. The table below presents the components of lease cost for operating leases for the three and six months ended August 3, 2019.

In Thousands	Three Months Ended August 3, 2019	Six Months Ended August 3, 2019
Operating lease cost	\$44,664	\$90,970
Variable lease cost	2,610	5,833
Less: Sublease income	(186)	(314)
<b>Net Lease Cost</b>	<b>\$47,088</b>	<b>\$96,489</b>



**Genesco Inc.  
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**Note 6  
Leases, Continued**

The following table reconciles the maturities of undiscounted cash flows to the Company's operating lease liabilities recorded on the Condensed Consolidated Balance Sheets at August 3, 2019:

Fiscal Years	In Thousands
August 4, 2019 through February 1, 2020	\$91,418
2021	175,023
2022	162,419
2023	142,601
2024	120,853
Thereafter	266,902
Total undiscounted future minimum lease payments	959,216
Less: Amounts representing interest	(146,936)
<b>Total Present Value of Operating Lease Liabilities</b>	<b>\$812,280</b>

The Company's weighted-average remaining lease term and weighted-average discount rate for operating leases as of August 3, 2019 are:

	August 3, 2019
Weighted-average remaining lease term (years)	6.4 years
Weighted-average discount rate	5.2%

As of August 3, 2019, the Company has additional leases that have not yet commenced with total discounted future minimum lease payments of \$10.8 million. These leases will commence during Fiscal 2020 and Fiscal 2021 with lease terms of 1 year to 11 years.

Supplemental cash flow information and non-cash activity related to the Company's operating leases are as follows:

In Thousands	Three Months Ended August 3, 2019	Six Months Ended August 3, 2019
Operating cash flow information:		
Cash paid for amounts included in the measurement of operating lease liabilities	\$45,892	\$91,769
Non-cash activity:		
Operating lease right-of-use assets obtained in exchange for operating lease liabilities	\$21,322	\$34,954

**Genesco Inc.  
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Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 6  
Leases, Continued**

*Prior Period Comparative Disclosures*

Under the optional transition method, for leases that existed prior to and at the adoption of the new standard, the Company continues to present comparative prior period lease amounts in accordance with ASC 840, "Leases". As of February 2, 2019 future minimum rental commitments were:

<b>Fiscal Years</b>	<b>In Thousands</b>
2020	\$183,432
2021	171,584
2022	159,155
2023	140,889
2024	119,023
Thereafter	323,638
<b>Total Minimum Rental Commitments</b>	<b>\$1,097,721</b>

For leases that contain predetermined fixed escalations of the minimum rentals, the related rental expense is recognized on a straight-line basis and the cumulative expense recognized on the straight-line basis in excess of the cumulative payments is included in other long-term liabilities on the Condensed Consolidated Balance Sheets for comparative periods. The Company receives reimbursements from landlords for some leases to be used towards construction of the store the Company intends to lease.

Leasehold improvements are recorded at their gross costs including items reimbursed by landlords. The reimbursements are recorded as deferred rent and amortized as a reduction of rent expense over the initial lease term. Tenant allowances of \$22.5 million and deferred rent of \$48.6 million at February 2, 2019 and tenant allowances of \$22.5 million and deferred rent of \$47.0 million at August 4, 2018 are included in other long-term liabilities on the Condensed Consolidated Balance Sheets.

**Genesco Inc.**  
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**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 7**  
**Defined Benefit Pension Plans and Other Postretirement Benefit Plans**

The following table summarizes the components of net periodic benefit cost related to the Company's pension and postretirement health care and life insurance plans:

**Components of Net Periodic Benefit Cost**

In Thousands	Pension Benefits		Other Benefits	
	Three Months Ended		Three Months Ended	
	August 3, 2019	August 4, 2018	August 3, 2019	August 4, 2018
Service cost	\$ 163	\$ 112	\$ 23	\$ 122
Interest cost	\$ 755	\$ 756	\$ 38	\$ 57
Expected return on plan assets	(730)	(1,049)	—	—
Amortization:				
Prior service cost	—	—	(231)	—
Amortization of losses	69	196	6	11
Total other components of net periodic benefit cost	\$ 94	\$ (97)	\$ (187)	\$ 68
<b>Net Periodic Benefit Cost</b>	<b>\$ 257</b>	<b>\$ 15</b>	<b>\$ (164)</b>	<b>\$ 190</b>

**Components of Net Periodic Benefit Cost**

In Thousands	Pension Benefits		Other Benefits	
	Six Months Ended		Six Months Ended	
	August 3, 2019	August 4, 2018	August 3, 2019	August 4, 2018
Service cost	\$ 325	\$ 225	\$ 45	\$ 277
Interest cost	\$ 1,513	\$ 1,510	\$ 76	\$ 125
Expected return on plan assets	(1,461)	(2,100)	—	—
Amortization:				
Prior service cost	—	—	(461)	—
Amortization of losses	143	385	11	43
Total other components of net periodic benefit cost	\$ 195	\$ (205)	\$ (374)	\$ 168
<b>Net Periodic Benefit Cost</b>	<b>\$ 520</b>	<b>\$ 20</b>	<b>\$ (329)</b>	<b>\$ 445</b>

The service cost component of net periodic benefit cost is recorded in selling and administrative expenses in the Condensed Consolidated Statements of Operations, while the other components are recorded in other components of net periodic benefit cost in the Condensed Consolidated Statements of Operations.

**Genesco Inc.  
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Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 7**  
**Defined Benefit Pension Plans and Other Postretirement Benefit Plans, Continued**

There is no cash contribution required for the pension plan in calendar 2019.

In March 2019, the Company's board of directors approved the termination of the pension plan effective June 30, 2019.

**Note 8**  
**Earnings Per Share**

(In thousands, except per share amounts)	For the Three Months Ended August 3, 2019			For the Three Months Ended August 4, 2018		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
Earnings (loss) from continuing operations	\$ 793			\$ (25)		
<b>Basic EPS from continuing operations</b>						
Income (loss) available to common shareholders	793	15,959	<u>\$0.05</u>	(25)	19,342	<u>\$0.00</u>
<b>Effect of Dilutive Securities from continuing operations</b>						
Dilutive share-based awards <sup>(1)</sup>		35			—	
Employees' preferred stock <sup>(2)</sup>		34			—	
<b>Diluted EPS from continuing operations</b>						
Income (loss) available to common shareholders plus assumed conversions	\$ 793	16,028	\$0.05	\$ (25)	19,342	\$0.00

<sup>(1)</sup> Due to the loss from continuing operations for the second quarter ended August 4, 2018, restricted share-based awards are excluded from the diluted earnings per share calculation.

<sup>(2)</sup> The Company's Employees' Subordinated Convertible Preferred Stock is convertible one for one to the Company's common stock. Because no dividends are paid on this stock, these shares are assumed to be converted for the second quarter ended August 3, 2019. Due to the loss from continuing operations for the three months ended August 4, 2018, these shares are not assumed to be converted.

**Genesco Inc.**  
**and Consolidated Subsidiaries**  
**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 8**  
**Earnings Per Share, Continued**

(In thousands, except per share amounts)	For the Six Months Ended August 3, 2019			For the Six Months Ended August 4, 2018		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
Earnings from continuing operations	\$ 7,263			\$ 1,831		
<b>Basic EPS from continuing operations</b>						
Income available to common shareholders	7,263	16,802	\$ 0.43	1,831	19,310	<u>\$ 0.09</u>
<b>Effect of Dilutive Securities from continuing operations</b>						
Dilutive share-based awards		103			102	
Employees' preferred stock <sup>(1)</sup>		34			36	
<b>Diluted EPS from continuing operations</b>						
Income available to common shareholders plus assumed conversions	\$ 7,263	16,939	\$ 0.43	\$ 1,831	19,448	\$ 0.09

<sup>(1)</sup> The Company's Employees' Subordinated Convertible Preferred Stock is convertible one for one to the Company's common stock. Because no dividends are paid on this stock, these shares are assumed to be converted for all periods presented.

The weighted shares outstanding reflects the effect of the Company's Board-approved share repurchase programs. The Company repurchased 1,610,705 shares for \$68.1 million and 3,419,817 shares for \$148.1 million for the three and six months ended August 3, 2019, respectively, as part of a \$125.0 million share repurchase program approved by the Board of Directors in December 2018 and a \$100.0 million share repurchase program approved by the Board of Directors in May 2019. For the third quarter of Fiscal 2020 through August 30, 2019, the Company has repurchased 857,750 shares for \$30.0 million, leaving approximately \$1.0 million remaining under its current \$100.0 million share repurchase authorization. The Company did not repurchase any shares of common stock for the three and six months ended August 4, 2018.

**Note 9**

**Legal Proceedings and Other Matters**

**Environmental Matters**

*New York State Environmental Matters*

In August 1997, the New York State Department of Environmental Conservation (“NYSDEC”) and the Company entered into a consent order whereby the Company assumed responsibility for conducting a remedial investigation and feasibility study and implementing an interim remedial measure with regard to the site of a knitting mill operated by a former subsidiary of the Company from 1965 to 1969. The United States Environmental Protection Agency (“EPA”), which assumed primary regulatory responsibility for the site from NYSDEC, issued a Record of Decision in September 2007. The Record of Decision specified a remedy of a combination of groundwater extraction and treatment and in-situ chemical oxidation.

In September 2015, the EPA adopted an amendment to the Record of Decision eliminating the separate ground-water extraction and treatment systems and the use of in-situ oxidation from the remedy adopted in the Record of Decision. The amendment provides for the continued operation and maintenance of the existing wellhead treatment systems on wells operated by the Village of Garden City, New York (the "Village"). It also requires the Company to perform certain ongoing monitoring, operation and maintenance activities and to reimburse EPA's future oversight cost, involving future costs to the Company estimated to be between \$1.7 million and \$2.0 million, and to reimburse EPA for approximately \$1.25 million of interim oversight costs. On August 15, 2016, the Court entered a Consent Judgment implementing the remedy provided for by the amendment.

The Village additionally asserted that the Company is liable for the costs associated with enhanced treatment required by the impact of the groundwater plume from the site on two public water supply wells, including historical total costs ranging from approximately \$1.8 million to in excess of \$2.5 million, and future operation and maintenance costs which the Village estimated at \$126,400 annually while the enhanced treatment continues. On December 14, 2007, the Village filed a complaint (the "Village Lawsuit") against the Company and the owner of the property under the Resource Conservation and Recovery Act (“RCRA”), the Safe Drinking Water Act, and the Comprehensive Environmental Response, Compensation and Liability Act (“CERCLA”) as well as a number of state law theories in the U.S. District Court for the Eastern District of New York, seeking an injunction requiring the defendants to remediate contamination from the site and to establish their liability for future costs that may be incurred in connection with it.

In June 2016 the Company and the Village reached an agreement providing for the Village to continue to operate and maintain the well head treatment systems in accordance with the Record of Decision and to release its claims against the Company asserted in the Village Lawsuit in exchange for a lump-sum payment of \$10.0 million by the Company. On August 25, 2016, the Village Lawsuit was dismissed with prejudice. The cost of the settlement with the Village and the estimated costs associated with the Company's compliance with the Consent Judgment were covered by the Company's existing provision for the site. The settlement with the Village did not have, and the Company expects that the Consent Judgment will not have, a material effect on its financial condition or results of operations.

**Note 9**

**Legal Proceedings and Other Matters, Continued**

In April 2015, the Company received from the EPA a Notice of Potential Liability and Demand for Costs (the "Notice") pursuant to CERCLA regarding the site in Gloversville, New York of a former leather tannery operated by the Company and by other, unrelated parties. The Notice demanded payment of approximately \$2.2 million of response costs claimed by EPA to have been incurred to conduct assessments and removal activities at the site. In February 2017, the Company and EPA entered into a settlement agreement resolving EPA's claim for past response costs in exchange for a payment by the Company of \$1.5 million which was paid in May 2017. The Company's environmental insurance carrier has reimbursed the Company for 75% of the settlement amount, subject to a \$500,000 self-insured retention. The Company does not expect any additional cost related to the matter.

*Whitehall Environmental Matters*

The Company has performed sampling and analysis of soil, sediments, surface water, groundwater and waste management areas at the Company's former Volunteer Leather Company facility in Whitehall, Michigan.

In October 2010, the Company and the Michigan Department of Natural Resources and Environment entered into a Consent Decree providing for implementation of a remedial Work Plan for the facility site designed to bring the site into compliance with applicable regulatory standards. The Work Plan's implementation is substantially complete and the Company expects, based on its present understanding of the condition of the site, that its future obligations with respect to the site will be limited to periodic monitoring and that future costs related to the site should not have a material effect on its financial condition or results of operations.

*Accrual for Environmental Contingencies*

Related to all outstanding environmental contingencies, the Company had accrued \$1.7 million as of August 3, 2019, \$1.8 million as of February 2, 2019 and \$3.0 million as of August 4, 2018. All such provisions reflect the Company's estimates of the most likely cost (undiscounted, including both current and noncurrent portions) of resolving the contingencies, based on facts and circumstances as of the time they were made. There is no assurance that relevant facts and circumstances will not change, necessitating future changes to the provisions. Such contingent liabilities are included in the liability arising from provision for discontinued operations on the accompanying Condensed Consolidated Balance Sheets because they relate to former facilities operated by the Company. The Company has made pretax accruals for certain of these contingencies, including approximately \$0.3 million for each of the second quarters of Fiscal 2020 and Fiscal 2019 and \$0.4 million and \$0.3 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively. These charges are included in loss from discontinued operations, net in the Condensed Consolidated Statements of Operations and represent changes in estimates.

**Other Legal Matters**

On May 19, 2017, two former employees of the Company's former Hat World subsidiary filed a putative class and collective action, *Chen and Salas v. Genesco Inc., et al.*, in the U.S. District Court for the Northern District of Illinois alleging violations of the FLSA and certain Illinois and New York wages and hours laws, including, among others, failure to pay overtime to store managers, and also seeking back pay, damages, statutory penalties, and declaratory and injunctive relief. On March 8, 2018, the court granted the Company's motion to transfer venue to the U.S. District Court for the Southern District

**Note 9**

**Legal Proceedings and Other Matters, Continued**

of Indiana. On March 9, 2018, a former employee of the Company's former Hat World subsidiary filed a putative class action in the Superior Court of the Commonwealth of Massachusetts claiming violations of the Massachusetts Overtime Law, M.G.L.C. 151§1A, by failing to pay overtime to employees classified as store managers, and seeking restitution, an incentive award, treble damages, interest, attorneys' fees and costs. The Company has reached an agreement in principle to settle the *Chen and Salas* and Massachusetts matters for payment of attorneys' fees and administrative costs totaling \$0.4 million plus total payments to members of the plaintiff class who opt to participate in the settlement of up to \$0.8 million. The proposed settlement is subject to approval by the court. The Company does not expect that the proposed settlement will have a material adverse effect on its financial condition or results of operations.

**Other Matters**

In the first quarter of Fiscal 2020, the IRS notified the Company on Letter 226-J, that the Company may be liable for an Employer Shared Responsibility Payment ("ESRP") in the amount of \$12.3 million for the year ended December 31, 2016. The ESRP is applicable to employers that had 50 or more full-time equivalent employees, did not offer minimum essential coverage ("MEC") to at least 95% of full-time employees (and their dependents) or did offer MEC to at least 95% of full time-employees (and their dependents), which did not meet the affordable or minimum value criteria and had one or more employees who claimed the Employee Premium Tax Credit ("PTC") pursuant to the Affordable Care Act (the "ACA"). The IRS determines which employers receive Letter 226-J and the amount of the proposed ESRP from information that the employers complete on their information returns (IRS Forms 1094-C and 1095-C) and from the income tax returns of their employees. Since the inception of the ACA, it has been the Company's policy to offer MEC to all full-time employees and their dependents. Based on its analysis, the Company responded to the IRS on May 1, 2019 asserting that it did offer MEC to at least 95% of its full-time employees for each month of 2016 and noting that the discrepancy was caused by errors in the electronic files uploaded through the ACA information return system. By letter dated August 5, 2019, the IRS notified the Company that its ESRP had been reduced to \$60,750.

In addition to the matters specifically described in this Note, the Company is a party to other legal and regulatory proceedings and claims arising in the ordinary course of its business. While management does not believe that the Company's liability with respect to any of these other matters is likely to have a material effect on its financial statements, legal proceedings are subject to inherent uncertainties and unfavorable rulings could have a material adverse impact on the Company's financial statements.



**Genesco Inc.**  
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**Note 10**

**Business Segment Information**

During the three and six months ended August 3, 2019 and August 4, 2018, the Company operated four reportable business segments (not including corporate): (i) Journeys Group, comprised of the Journeys, Journeys Kidz and Little Burgundy retail footwear chains, e-commerce and catalog operations; (ii) Schuh Group, comprised of the Schuh retail footwear chain and e-commerce operations; (iii) Johnston & Murphy Group, comprised of Johnston & Murphy retail operations, e-commerce operations, catalog, Trask e-commerce operations and wholesale distribution of products under the Johnston & Murphy<sup>®</sup> and H.S. Trask<sup>®</sup> brands; and (iv) Licensed Brands, comprised of Dockers<sup>®</sup> Footwear, sourced and marketed under a license from Levi Strauss & Company; and other brands.

The Company completed the sale of Lids Sports Group on February 2, 2019. As a result of the sale, the Company met the requirements to report the results of Lids Sports Group as a discontinued operation. Certain corporate overhead costs and other allocated costs previously allocated to the Lids Sports Group business for segment reporting purposes did not qualify for classification within discontinued operations and have been reallocated to continuing operations whereas bank fees and certain legal fees related to the Lids Sports Group business segment previously excluded from segment earnings were reclassified to discontinued operations. The costs of Lids Sports Group headquarters building, which was not included in the sale, was reclassified to corporate and other in segment earnings. As a result, the Company's segment information has been adjusted to exclude discontinued operations for the three and six months ended August 4, 2018.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies (see Note 1, under Item 8 in the Company's Annual Report on Form10-K for the fiscal year ended February 2, 2019).

The Company's reportable segments are based on management's organization of the segments in order to make operating decisions and assess performance along types of products sold. Journeys Group and Schuh Group sell primarily branded products from other companies while Johnston & Murphy Group and Licensed Brands sell primarily the Company's owned and licensed brands.

Corporate assets include cash, domestic prepaid rent expense, prepaid income taxes, pension asset, deferred income taxes, deferred note expense on revolver debt and corporate fixed assets, including the former Lids Sports Group headquarters building, and miscellaneous investments. The Company charges allocated retail costs of distribution to each segment. The Company does not allocate certain costs to each segment in order to make decisions and assess performance. These costs include corporate overhead, bank fees, interest expense, interest income, asset impairment charges and other, including major litigation and major lease terminations.

**Genesco Inc.**  
**and Consolidated Subsidiaries**  
**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 10**  
**Business Segment Information, Continued**

**Three Months Ended**

**August 3, 2019**

In Thousands	Journeys Group	Schuh Group	Johnston & Murphy Group	Licensed Brands	Corporate & Other	Consolidated
Sales	\$ 315,175	\$ 92,476	\$ 67,267	\$ 11,580	\$ 72	\$ 486,570
Intercompany sales	—	—	—	3	—	3
<b>Net sales to external customers</b>	<b>\$ 315,175</b>	<b>\$ 92,476</b>	<b>\$ 67,267</b>	<b>\$ 11,583</b>	<b>\$ 72</b>	<b>\$ 486,573</b>
Segment operating income (loss)	\$ 11,329	\$ 39	\$ 1,518	\$ (251)	\$ (7,898)	\$ 4,737
Asset impairments and other <sup>(1)</sup>	—	—	—	—	(1,775)	(1,775)
<b>Operating income (loss)</b>	<b>11,329</b>	<b>39</b>	<b>1,518</b>	<b>(251)</b>	<b>(9,673)</b>	<b>2,962</b>
Other components of net periodic benefit cost	—	—	—	—	93	93
Interest expense	—	—	—	—	(835)	(835)
Interest income	—	—	—	—	488	488
<b>Earnings (loss) from continuing operations before income taxes</b>	<b>\$ 11,329</b>	<b>\$ 39</b>	<b>\$ 1,518</b>	<b>\$ (251)</b>	<b>\$ (9,927)</b>	<b>\$ 2,708</b>
Total assets <sup>(2)</sup>	\$ 997,604	\$ 357,537	\$ 217,499	\$ 18,768	\$ 164,119	\$ 1,755,527
Depreciation and amortization <sup>(3)</sup>	7,163	2,897	1,498	117	640	12,315
Capital expenditures	4,130	1,094	958	188	140	6,510

<sup>(1)</sup>Asset impairments and other includes a \$1.0 million charge for lease terminations in Schuh Group and a \$0.7 million charge for asset impairments, which includes \$0.6 million in Schuh Group and \$0.1 million in Journeys Group.

<sup>(2)</sup>Total assets for the Schuh Group and Journeys Group include \$77.4 million and \$9.8 million of goodwill, respectively. Goodwill for the Schuh Group and Journeys Group decreased by \$5.9 million and \$0.1 million, respectively, from February 2, 2019, due to foreign currency translation adjustments. Of the Company's \$261.9 million of property and equipment, \$38.8 million and \$11.5 million relate to property and equipment in the United Kingdom and Canada, respectively.

<sup>(3)</sup>Includes \$12.3 million in depreciation expense for the three months ended August 3, 2019.

**Genesco Inc.**  
**and Consolidated Subsidiaries**  
**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 10**  
**Business Segment Information, Continued**

**Three Months Ended**

**August 4, 2018**

In Thousands	<b>Journeys Group</b>	<b>Schuh Group</b>	<b>Johnston &amp; Murphy Group</b>	<b>Licensed Brands</b>	<b>Corporate &amp; Other</b>	<b>Consolidated</b>
Sales	\$ 304,995	98,159	\$ 68,441	\$ 15,338	\$ 84	\$ 487,017
Intercompany sales	—	—	—	(2)	—	(2)
<b>Net sales to external customers</b>	<b>\$ 304,995</b>	<b>\$ 98,159</b>	<b>\$ 68,441</b>	<b>\$ 15,336</b>	<b>\$ 84</b>	<b>\$ 487,015</b>
Segment operating income (loss)	\$ 7,038	\$ 1,073	\$ 715	\$ (437)	\$ (7,343)	\$ 1,046
Asset impairments and other <sup>(1)</sup>	—	—	—	—	29	29
<b>Operating income (loss)</b>	<b>7,038</b>	<b>1,073</b>	<b>715</b>	<b>(437)</b>	<b>(7,314)</b>	<b>1,075</b>
Other components of net periodic benefit cost	—	—	—	—	29	29
Interest expense	—	—	—	—	(1,113)	(1,113)
Interest income	—	—	—	—	10	10
<b>Earnings (loss) from continuing operations before income taxes</b>	<b>\$ 7,038</b>	<b>\$ 1,073</b>	<b>\$ 715</b>	<b>\$ (437)</b>	<b>\$ (8,388)</b>	<b>\$ 1</b>
Total assets ongoing operations	\$ 483,954	229,982	\$ 133,933	\$ 23,593	\$ 170,671	\$ 1,042,133
Assets from discontinued operations						325,663
Total assets <sup>(2)</sup>						\$ 1,367,796
Depreciation and amortization <sup>(3)</sup>	6,886	3,533	1,592	161	657	12,829
Capital expenditures <sup>(4)</sup>	3,853	1,068	1,498	21	917	7,357

<sup>(1)</sup>Asset impairments and other includes a \$0.3 million charge for asset impairments in Journeys Group and a \$0.1 million charge for legal and other matters, offset by a gain of \$(0.4) million related to Hurricane Maria.

<sup>(2)</sup>Total assets for the Schuh Group and Journeys Group include \$82.7 million and \$9.9 million of goodwill, respectively. Goodwill for Schuh Group and Journeys Group decreased by \$7.2 million and \$0.5 million, respectively, from February 3, 2018, due to foreign currency translation adjustments. Of the Company's \$287.3 million of property and equipment, \$48.3 million and \$13.6 million relate to property and equipment in the United Kingdom and Canada, respectively.

<sup>(3)</sup>Includes \$12.8 million in depreciation expense for the three months ended August 4, 2018. Excludes \$6.4 million of depreciation and amortization related to Lids Sports Group. This amount is included in depreciation and amortization in the Condensed Consolidated Statements of Cash Flows as the Company did not segregate cash flows related to discontinued operations.

<sup>(4)</sup>Excludes \$4.2 million of capital expenditures related to Lids Sports Group. This amount is included in capital expenditures in the Condensed Consolidated Statements of Cash Flows as the Company did not segregate cash flows related to discontinued operations.

**Genesco Inc.**  
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**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 10**  
**Business Segment Information, Continued**

**Six Months Ended**

**August 3, 2019**

<b>In thousands</b>	<b>Journeys Group</b>	<b>Schuh Group</b>	<b>Johnston &amp; Murphy Group</b>	<b>Licensed Brands</b>	<b>Corporate &amp; Other</b>	<b>Consolidated</b>
Sales	\$ 639,147	\$ 169,320	\$ 142,001	\$ 31,666	\$ 90	\$ 982,224
Intercompany Sales	—	—	—	—	—	—
<b>Net sales to external customers</b>	<b>\$ 639,147</b>	<b>\$ 169,320</b>	<b>\$ 142,001</b>	<b>\$ 31,666</b>	<b>\$ 90</b>	<b>\$ 982,224</b>
Segment operating income (loss)	\$ 30,305	\$ (5,389)	\$ 6,624	\$ 178	\$ (18,628)	\$ 13,090
Asset impairments and other <sup>(1)</sup>	—	—	—	—	(1,044)	(1,044)
<b>Operating income (loss)</b>	<b>30,305</b>	<b>(5,389)</b>	<b>6,624</b>	<b>178</b>	<b>(19,672)</b>	<b>12,046</b>
Other components of net periodic benefit cost	—	—	—	—	179	179
Interest expense	—	—	—	—	(1,683)	(1,683)
Interest income	—	—	—	—	1,502	1,502
<b>Earnings (loss) from continuing operations before income taxes</b>	<b>\$ 30,305</b>	<b>\$ (5,389)</b>	<b>\$ 6,624</b>	<b>\$ 178</b>	<b>\$ (19,674)</b>	<b>\$ 12,044</b>
Total assets <sup>(2)</sup>	\$ 997,604	\$ 357,537	\$ 217,499	\$ 18,768	\$ 164,119	\$ 1,755,527
Depreciation and amortization <sup>(3)</sup>	14,483	5,996	3,124	265	1,250	25,118
Capital expenditures	8,097	2,767	1,820	250	317	13,251

<sup>(1)</sup>Asset Impairments and other charge includes a \$1.0 million charge for asset impairments, which includes \$0.1 million for Journeys Group and \$0.9 million for Schuh Group.

<sup>(2)</sup>Total assets for the Schuh Group and Journeys Group include \$77.4 million and \$9.8 million of goodwill, respectively. Goodwill for the Schuh Group and Journeys Group decreased by \$5.9 million and \$0.1 million, respectively, from February 2, 2019, due to foreign currency translation adjustments. Of the Company's \$261.9 million of property and equipment, \$38.8 million and \$11.5 million relate to property and equipment in the United Kingdom and Canada, respectively.

<sup>(3)</sup>Includes \$25.1 million in depreciation expense for the six months ended August 3, 2019.

**Genesco Inc.**  
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**Notes to Condensed Consolidated Financial Statements (unaudited)**

**Note 10**  
**Business Segment Information, Continued**

**Six Months Ended**

**August 4, 2018**

In thousands	Journeys Group	Schuh Group	Johnston & Murphy Group	Licensed Brands	Corporate & Other	Consolidated
Sales	611,137	178,425	144,125	39,404	146	\$ 973,237
Intercompany Sales	—	—	—	(3)	—	(3)
<b>Net sales to external customers</b>	<b>\$ 611,137</b>	<b>\$ 178,425</b>	<b>\$ 144,125</b>	<b>\$ 39,401</b>	<b>\$ 146</b>	<b>\$ 973,234</b>
Segment operating income (loss)	20,030	(4,567)	5,582	(161)	(15,008)	\$ 5,876
Asset impairments and other <sup>(1)</sup>	—	—	—	—	(1,089)	(1,089)
<b>Operating income (loss)</b>	<b>20,030</b>	<b>(4,567)</b>	<b>5,582</b>	<b>(161)</b>	<b>(16,097)</b>	<b>4,787</b>
Other components of net periodic benefit cost	—	—	—	—	37	37
Interest expense	—	—	—	—	(2,160)	(2,160)
Interest income	—	—	—	—	29	29
<b>Earnings (loss) from continuing operations before income taxes</b>	<b>\$ 20,030</b>	<b>\$ (4,567)</b>	<b>\$ 5,582</b>	<b>\$ (161)</b>	<b>\$ (18,191)</b>	<b>\$ 2,693</b>
Total assets ongoing operations	483,954	229,982	133,933	23,593	170,671	\$ 1,042,133
Assets from discontinued operations						325,663
Total assets <sup>(2)</sup>						\$ 1,367,796
Depreciation and amortization <sup>(3)</sup>	13,681	7,460	3,160	316	1,461	26,078
Capital expenditures <sup>(4)</sup>	14,396	3,975	2,968	81	980	22,400

<sup>(1)</sup>Asset Impairments and other charge includes a \$1.3 million charge for asset impairments, which includes \$0.5 million for Journeys Group and \$0.8 million for Schuh Group, and a \$0.3 million charge for legal and other matters, partially offset by a \$(0.5) million gain related to Hurricane Maria.

<sup>(2)</sup>Total assets for Schuh Group and Journeys Group include \$82.7 million and \$9.9 million of goodwill, respectively. Goodwill for Schuh Group and Journeys Group decreased by \$7.2 million and \$0.5 million, respectively, from February 3, 2018, due to foreign currency translation adjustments. Of the Company's \$287.3 million of property and equipment, \$48.3 million and \$13.6 million relate to property and equipment in the United Kingdom and Canada, respectively.

<sup>(3)</sup>Includes \$26.0 million in depreciation expense for the six months ended August 4, 2018. Excludes \$12.8 million of depreciation and amortization related to Lids Sports Group. This amount is included in depreciation and amortization in the Condensed Consolidated Statements of Cash Flows as the Company did not segregate cash flows related to discontinued operations.

<sup>(4)</sup>Excludes \$8.7 million of capital expenditures related to Lids Sports Group. This amount is included in capital expenditures in the Condensed Consolidated Statements of Cash Flows as the Company did not segregate cash flows related to discontinued operations.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

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### Forward Looking Statements

This discussion and the Notes to the Condensed Consolidated Financial Statements include certain forward-looking statements, including those regarding the performance outlook for the Company and its individual businesses (including, without limitation, sales, expenses, margins and earnings) and all other statements not addressing solely historical facts or present conditions. Words such as "may," "will," "should," "likely," "anticipate," "expect," "intend," "plan," "project," "believe," "estimate" and similar expressions can be used to identify these forward-looking statements. Actual results, including those regarding the Company's performance outlook for Fiscal 2020 and beyond, could differ materially from those reflected by the forward-looking statements in this discussion, in the Notes to the Condensed Consolidated Financial Statements, and in other disclosures.

A number of factors may adversely affect the outlook reflected in forward looking statements and the Company's future results, liquidity, capital resources and prospects. These factors (some of which are beyond the Company's control) include:

- The level and timing of promotional activity necessary to maintain inventories at appropriate levels.
- The timing and amount of any share repurchases by the Company.
- The imposition of tariffs on products imported by the Company or its vendors as well as the ability and costs to move production of products to countries from which imported goods are not subject to tariffs.
- Potential disruption to the flow of goods in the ports due to reactions made by companies to the imposition of tariffs.
- The Company's ability to obtain from suppliers products that are in-demand on a timely basis and effectively manage disruptions in product supply or distribution.
- Unfavorable trends in fuel costs, foreign exchange rates, foreign labor and material costs, and other factors affecting the cost of products.
- The effects of the British decision to exit the European Union and other sources of weakness in the U.K. market, including potential effects on consumer demand, currency exchange rates, and the supply chain.
- The effectiveness of the Company's omni-channel initiatives.
- Costs associated with changes in minimum wage and overtime requirements.
- Ability to attract and retain employees and costs associated with wage pressure in connection with a full employment environment in the U.S and the U.K. and competitor wage decisions.
- Weakness in the consumer economy and retail industry for the products we sell.
- Competition in the Company's markets, including online and including competition from the Company's vendors in the branded footwear market.
- Fashion trends, including the lack of new fashion trends or products, that affect the sales or product margins of the Company's retail product offerings.
- Weakness in shopping mall and other brick-and-mortar venues traffic and challenges to the viability of these places where the Company operates stores, related to planned closings of department and other stores or other factors, and the extent and pace of growth of online shopping.
- Risks related to the potential for terrorist events, especially in malls and shopping districts.
- Changes in buying patterns by significant wholesale customers.
- Bankruptcies or deterioration in the financial condition of significant wholesale customers or the inability of wholesale customers or consumers to obtain credit.

- The Company's ability to continue to complete and integrate acquisitions, expand its business and diversify its product base.
- Retained liabilities associated with divestitures of businesses including potential liabilities under leases as the prior tenant or as a guarantor of certain leases.
- Changes in the timing of holidays or in the onset of seasonal weather affecting period-to-period sales comparisons.
- The Company's ability to build, open, staff and support additional retail stores and to renew leases for existing stores and control or lower occupancy costs, and to conduct required remodeling or refurbishment on schedule and at expected expense levels.
- The Company's ability to eliminate stranded costs associated with dispositions, including the sale of the Lids Sport Group business.
- The Company's ability to realize anticipated cost savings.
- Deterioration in the performance of individual businesses or of the Company's market value relative to its book value, resulting in impairments of fixed assets, operating lease right of use assets or intangible assets or other adverse financial consequences and the timing and amount of such impairments or other consequences.
- Unexpected changes to the market and valuation for the Company's shares or for the retail sector in general.
- Costs and reputational harm as a result of disruptions in the Company's business or information technology systems either by security breaches and incidents or by potential problems associated with the implementation of new or upgraded systems.
- The cost and outcome of litigation, investigations, environmental and other similar matters involving the Company, including but not limited to the matters discussed in Note 9 to the Condensed Consolidated Financial Statements.
- Other factors cited in the "Risk Factors," "Legal Proceedings" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of, and elsewhere in, our SEC filings, copies of which may be obtained from the SEC website, [www.sec.gov](http://www.sec.gov), or by contacting the investor relations department of Genesco via our website, [www.genesco.com](http://www.genesco.com).

Many of the factors that will determine the outcome of the subject matter of this Form 10-Q are beyond Genesco's ability to control or predict. Genesco undertakes no obligation to release publicly the results of any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Forward-looking statements reflect the expectations of the Company at the time they are made. The Company disclaims any obligation to update such statements.

## **Overview**

### *Description of Business*

The Company's business includes the sourcing and design, marketing and distribution of footwear and accessories through retail stores, including Journeys<sup>®</sup>, Journeys Kidz<sup>®</sup>, Little Burgundy<sup>®</sup> and Johnston & Murphy<sup>®</sup> in the U.S., Puerto Rico and Canada and through Schuh<sup>®</sup> stores in the United Kingdom and the Republic of Ireland, and through e-commerce websites and catalogs, and at wholesale, primarily under the Company's Johnston & Murphy<sup>®</sup> brand, the H.S. Trask<sup>®</sup> brand, the licensed Dockers<sup>®</sup> brand, and other brands that the Company licenses for footwear. The Company's wholesale footwear brands are distributed to more than 1,150 retail accounts in the United States, including a number of leading department, discount, and specialty stores. At August 3, 2019, the Company operated 1,494 retail stores in the U.S., Puerto Rico, Canada, the United Kingdom and the Republic of Ireland.

On February 2, 2019, the Company completed the sale of its Lids Sports Group business. As a result, the Company reported the operating results of this business in loss from discontinued operations, net of tax in the Condensed Consolidated Statements of Operations for the three and six months ended August 4, 2018. In addition, the related assets and liabilities as of August 4, 2018 have been reported as assets and liabilities of discontinued operations in the Condensed Consolidated Balance Sheets. The cash flows related to discontinued operations have not been segregated, and are included in the Condensed Consolidated Statements of Cash Flows for the three and six months ended August 4, 2018. Unless otherwise noted, the discussion that follows relates to continuing operations.

During the three and six months ended August 3, 2019 and August 4, 2018, the Company operated four reportable business segments (not including corporate): (i) Journeys Group, comprised of the Journeys, Journeys Kidz and Little Burgundy retail footwear chains, e-commerce and catalog operations; (ii) Schuh Group, comprised of the Schuh retail footwear chain and e-commerce operations; (iii) Johnston & Murphy Group, comprised of Johnston & Murphy retail operations, e-commerce operations, catalog, Trask e-commerce operations and wholesale distribution of products under the Johnston & Murphy<sup>®</sup> and H.S.Trask<sup>®</sup> brands; and (iv) Licensed Brands, comprised of Dockers<sup>®</sup> Footwear, sourced and marketed under a license from Levi Strauss & Company; and other brands.

The Journeys retail footwear stores sell footwear and accessories primarily for 13 to 22 year old teenagers and young adults. The stores average approximately 2,100 square feet. The Journeys Kidz retail footwear stores sell footwear primarily for younger children, ages five to 12. These stores average approximately 1,525 square feet. The Journeys Group stores are primarily in malls and factory outlet centers throughout the United States, Puerto Rico and Canada. Little Burgundy retail footwear stores sell footwear and accessories to fashion-oriented men and women in the 18 to 34 age group ranging from students to young professionals. These stores average approximately 1,825 square feet. With 40 Little Burgundy stores, Journeys Group operates 86 stores in Canada. Journeys also sells footwear and accessories through direct-to-consumer catalog and e-commerce websites [journeys.com](#), [journeyskidz.com](#), [journeysca.com](#) and [littleburgundy.com](#).

The Schuh retail footwear stores sell a broad range of branded casual and athletic footwear along with a meaningful private label offering primarily for 16 to 24 year old teenagers and young adults. The stores, which average approximately 4,900 square feet, include both street-level and mall locations in the United Kingdom and the Republic of Ireland. The Schuh Group also sells footwear and accessories through the [schuh.co.uk](#) e-commerce website.

Johnston & Murphy retail shops sell a broad range of men's footwear, apparel and accessories. Women's footwear and accessories are sold in select Johnston & Murphy retail locations. Johnston & Murphy shops average approximately 1,575 square feet and are located primarily in better malls and in airports throughout the United States. As of August 3, 2019, Johnston & Murphy operated eight stores in Canada. The Company also has license and distribution agreements for wholesale and retail sales of Johnston & Murphy products in various non - U.S. jurisdictions. The Company also sells Johnston & Murphy footwear and accessories in factory stores, averaging approximately 2,400 square feet, located in factory outlet malls, and through a direct-to-consumer catalog and the [johnstonmurphy.com](#) and [johnstonmurphy.ca](#) e-commerce websites. In addition, Johnston & Murphy shoes are distributed through the Company's wholesale operations to better department stores, independent specialty stores and e-commerce. The Company offers the H.S. Trask brand, with men's and women's footwear and leather accessories distributed to better independent retailers and department stores and through the [trask.com](#) e-commerce website.



The Licensed Brands segment markets casual and dress casual footwear under the licensed Dockers® brand to men aged 30 to 55 through many of the same national retail chains that carry Dockers pants and sportswear and in department and specialty stores across the United States. The Company entered into an exclusive license with Levi Strauss & Co. to market men's footwear in the United States under the Dockers brand name in 1991. Levi Strauss & Co. and the Company have subsequently added additional territories, including Canada and Mexico and certain other Latin American countries. The Dockers license agreement expires on November 30, 2019. The Company also sells footwear under other licenses.

### *Strategy*

The Company's long-term strategy is to pursue growth through a footwear-focused strategy. The Company's strong strategic positioning, close connection with its customers and enduring leadership positions are what make each of its footwear businesses distinctive on their own and what they share as sources of synergy makes them stronger together. This growth opportunity is both organic and through acquisitions. Organic growth includes: 1) improving comparable sales, both in stores and e-commerce, 2) increasing operating margin not only through comparable sales growth, but also through targeted cost reduction and additional sharing of synergies among our divisions, 3) increasing the Company's store base in its newer concepts and opportunistically, in more mature concepts and 4) enhancing the value of its brands. The Company anticipates opening fewer new stores in the future, concentrating on locations that the Company believes will be most productive, as well as closing certain stores, perhaps reducing the overall square footage and store count from current levels, but improving productivity in its existing locations and investing in technology and infrastructure to support omnichannel retailing.

To supplement its organic growth potential, the Company has made acquisitions, including the acquisitions of the Schuh Group in June 2011 and Little Burgundy in December 2015, and may pursue acquisition opportunities in the future. The Company anticipates that potential acquisitions would either augment existing businesses or facilitate the Company's entry into new businesses that are compatible with its existing footwear businesses and core expertise.

More generally, the Company attempts to develop strategies to mitigate the risks it views as material, including those discussed under the caption "Forward Looking Statements," above, and those discussed in Item 1A, "Risk Factors" in this 10-Q and in the Annual Report on Form 10-K for the fiscal year ended February 2, 2019. Among the most important of these factors are those related to consumer demand. Conditions in the economy can affect demand, resulting in changes in sales and, as prices are adjusted to drive sales and manage inventories, in gross margins. Because fashion trends influencing many of the Company's target customers can change rapidly, the Company believes that its ability to react quickly to those changes has been important to its success. Even when the Company succeeds in aligning its merchandise offerings with consumer preferences, those preferences may affect results by, for example, driving sales of products with lower average selling prices or products which are more widely available in the marketplace and thus more subject to competitive pressures than the Company's typical offering. Moreover, economic factors, such as rising unemployment and any future economic contraction and changes in tax policies, may reduce the consumer's disposable income or his or her willingness to purchase discretionary items, and thus may reduce demand for the Company's merchandise, regardless of the Company's skill in detecting and responding to fashion trends. The Company believes its experience and discipline in merchandising and the buying power associated with its relative size and importance in the industry segments in which it competes are important to its ability to mitigate risks associated with changing customer preferences and other changes in consumer demand.

### *Summary of Results of Operations*

The Company's net sales were flat at \$486.6 million for the second quarter of Fiscal 2020 compared to \$487.0 million for the same quarter of Fiscal 2019. Excluding the effect of lower exchange rates, net sales would have increased 1%. Comparable sales increased 3% for the second quarter of Fiscal 2020 compared to the same quarter of Fiscal 2019. Journeys Group sales increased 3%, Schuh Group sales decreased 6%, Johnston & Murphy Group sales decreased 2% and Licensed Brand sales decreased 24% during the second quarter of Fiscal 2020 compared to the same quarter of Fiscal 2019. Gross margin as a percentage of net sales increased to 48.6% during the second quarter of Fiscal 2020, compared to 47.5% for the same period last year, reflecting increased gross margin in all of the Company's business units. Selling and administrative expenses as a percentage of net sales increased to 47.6% of net sales during the second quarter of Fiscal 2020 from 47.3% for the same quarter of Fiscal 2019, reflecting increased expenses as a percentage of net sales in all of the Company's business units and Corporate, except Journeys Group. Operating income increased as a percentage of net sales to 0.6% during the second quarter of Fiscal 2020 compared to 0.2% in the same quarter of Fiscal 2019, reflecting increased operating income as a percentage of net sales in Journeys Group, Johnston & Murphy Group and Licensed Brands, partially offset by decreased operating income in Schuh Group and increased Corporate expenses.

### **Significant Developments**

#### *The Sale of Lids Sports Group*

The Company announced in February of 2018 that it was initiating a formal process to explore the sale of its Lids Sports Group business. On December 14, 2018, the Company entered into a definitive agreement for the sale of Lids Sports Group to FanzzLids Holdings, LLC, a holding company controlled and operated by affiliates of Ames Watson Capital, LLC. The sale was completed on February 2, 2019 for \$93.8 million cash which consisted of a sale price of \$100.0 million and working capital adjustments of \$6.2 million. Because the effective date of closing was a Saturday and the cash proceeds were not received by the Company until February 4, 2019, the purchase price is reflected in accounts receivable at February 2, 2019. The Company recorded a loss on the sale of Lids Sports Group of \$98.3 million, net of tax, on the sale of these assets, representing the sales price less the value of the Lids Sports Group assets sold and other miscellaneous charges, including divestiture transaction costs, offset by a tax benefit on the loss. As a result of the sale, the Company met the requirements of ASC 360 to report the results of Lids Sports Group as discontinued operations, and reflected the loss in loss from discontinued operations, net on the Company's Condensed Consolidated Statements of Operations for Fiscal 2019. Unless otherwise noted, the discussion herein relates to continuing operations. See additional information regarding the sale of Lids Sports Group in Item 1, Note 3, "Asset Impairments and Other Charges and Discontinued Operations".

#### *Asset Impairment and Other Charges*

The Company recorded pretax charges of \$1.8 million in the second quarter of Fiscal 2020, including \$1.0 million for lease terminations and \$0.7 million for retail store asset impairments. The Company recorded pretax charges of \$1.0 million in the first six months of Fiscal 2020 for retail store asset impairments.

The Company recorded a pretax gain of \$(0.0) million in the second quarter of Fiscal 2019, including a gain of \$(0.4) million related to Hurricane Maria, offset by \$0.3 million for retail store asset impairments and \$0.1 million for legal and other matters. The Company recorded pretax charges of \$1.1 million in the first six months of Fiscal 2019, including \$1.3 million for retail store asset impairments and \$0.3 million for legal and other matters, partially offset by a gain of \$(0.5) million related to Hurricane Maria.

## Critical Accounting Policies

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company has identified the critical accounting policies used in determining estimates and assumptions in the amounts reported in Management's Discussion and Analysis of Financial Condition and Results of Operations in its Annual Report on Form 10-K for the fiscal year ended February 2, 2019. Management believes that there have been no material changes in those critical accounting policies.

## Comparable Sales

For purposes of this report, "comparable sales" are sales from stores open longer than one year, beginning with the first day it has comparable sales (which we refer to in this report as "same store sales"), and sales from websites operated longer than one year and direct mail catalog sales (which we refer to in this report as "comparable direct sales"). Temporarily closed stores are excluded from the comparable sales calculation if closed for more than seven days. Expanded stores are excluded from the comparable sales calculation until the first day it has comparable prior year sales. Current year foreign exchange rates are applied to both current year and prior year comparable sales to achieve a consistent basis for comparison.

## Results of Operations - Second Quarter Fiscal 2020 Compared to Second Quarter Fiscal 2019

The Company's net sales in the second quarter ended August 3, 2019 were flat at \$486.6 million compared to \$487.0 million in the second quarter ended August 4, 2018, reflecting increased net sales in Journeys Group, offset by decreased sales in Schuh Group, Johnston & Murphy Group and Licensed Brands. Excluding the effect of lower exchange rates, net sales would have increased 1%. Comparable sales increased 3% for the second quarter of Fiscal 2020, which included an increase of 1% in same store sales and an increase of 20% in comparable direct sales. Gross margin increased 2.2% to \$236.5 million in the second quarter of Fiscal 2020 from \$231.5 million in the same period last year, and increased as a percentage of net sales from 47.5% to 48.6%, reflecting increased gross margin in all of the Company's business units. Selling and administrative expenses in the second quarter of Fiscal 2020 increased 0.6% and increased as a percentage of net sales from 47.3% to 47.6%, reflecting increased expenses as a percentage of net sales in all of the Company's business units and Corporate, except Journeys Group. The Company records buying and merchandising and occupancy costs in selling and administrative expense. Because the Company does not include these costs in cost of sales, the Company's gross margin may not be comparable to other retailers that include these costs in the calculation of gross margin. Explanations of the changes in results of operations are provided by business segment in discussions following these introductory paragraphs.

Earnings from continuing operations before income taxes ("pretax earnings") for the second quarter ended August 3, 2019 were \$2.7 million compared to \$0.0 million for the second quarter ended August 4, 2018. Pretax earnings for the second quarter ended August 3, 2019 included an asset impairment and other charge of \$1.8 million for lease terminations and retail store asset impairments. Pretax earnings for the second quarter ended August 4, 2018 included an asset impairment and other gain of \$(0.0) million for a gain related to Hurricane Maria, offset by retail store asset impairments and legal and other matters.

Net earnings for the second quarter ended August 3, 2019 were \$0.6 million (\$0.04 diluted earnings per share) compared to a loss of \$(0.0) million (\$0.00 diluted loss per share) for the second quarter ended

August 4, 2018. The Company recorded an effective income tax rate of 70.7% and 2600.0% in the second quarter of Fiscal 2020 and Fiscal 2019, respectively. The tax rate for the second quarter of Fiscal 2020 and 2019 reflects the inability to recognize a tax benefit for certain foreign losses. The tax rate for Fiscal 2020 also includes an uncertain tax position of \$0.2 million. The tax rate for the second quarter of Fiscal 2020 and 2019 was also impacted by \$(0.1) million of tax benefit and \$0.5 million of tax expense, respectively, due to the impact of ASU 2016-09 related to the vesting of restricted stock.

### *Journeys Group*

	<b>Three Months Ended</b>		%
	<b>August 3, 2019</b>	August 4, 2018	
	(dollars in thousands)		
Net sales	\$ 315,175	\$ 304,995	3.3%
Operating income	\$ 11,329	\$ 7,038	61.0%
Operating margin	3.6%	2.3%	

Net sales from Journeys Group increased 3.3% to \$315.2 million for the second quarter ended August 3, 2019, compared to \$305.0 million for the same period last year. The increase reflects a 4% increase in comparable sales, partially offset by a 3% decrease in the average number of Journeys Group stores operated (i.e. the sum of the number of stores open on the first day of the fiscal quarter and the last day of each fiscal month during the quarter divided by four). The comparable sales increase reflected a 4% increase in footwear unit sales, while the average price per pair of shoes was flat. Journeys Group operated 1,184 stores at the end of the second quarter of Fiscal 2020, including 238 Journeys Kidz stores, 46 Journeys stores in Canada and 40 Little Burgundy stores in Canada, compared to 1,215 stores at the end of the second quarter last year, including 241 Journeys Kidz stores, 46 Journeys stores in Canada and 39 Little Burgundy stores in Canada.

Journeys Group operating income increased 61.0% to \$11.3 million for the second quarter ended August 3, 2019 compared to \$7.0 million for the second quarter ended August 4, 2018. The increase in operating income for Journeys Group was due to (i) increased net sales, (ii) increased gross margin as a percentage of net sales, reflecting freight claim credits, lower shipping and warehouse costs and decreased markdowns and (iii) decreased expenses as a percentage of net sales, reflecting leverage of rent and decreased bonus expense.

### *Schuh Group*

	<b>Three Months Ended</b>		%
	<b>August 3, 2019</b>	August 4, 2018	
	(dollars in thousands)		
Net sales	\$ 92,476	\$ 98,159	(5.8)%
Operating income	\$ 39	\$ 1,073	(96.4)%
Operating margin	0.0%	1.1%	

Net sales from Schuh Group decreased 5.8% to \$92.5 million for the second quarter ended August 3, 2019, compared to \$98.2 million for the second quarter ended August 4, 2018. The net sales decrease reflects a \$4.7 million change due to decreases in foreign exchange rates this year, a decrease of 1% in the average

number of Schuh stores operated during the quarter and flat comparable sales. Excluding the effect of lower exchange rates this year, Schuh Group sales would have decreased 1% for the second quarter ended August 3, 2019. Schuh Group operated 132 stores at the end of the second quarter of Fiscal 2020, compared to 135 stores at the end of the second quarter last year.

Schuh Group operating income decreased 96.4% to \$0.0 million for the second quarter ended August 3, 2019 compared to \$1.1 million for the second quarter ended August 4, 2018. The decrease in operating income this year reflects (i) decreased net sales and (ii) increased selling and administrative expenses as a percentage of net sales, due primarily to decreased leverage from the lower sales, reflecting increased marketing expenses, selling salaries and rent expense, partially offset by decreased depreciation expense. Gross margin increased as a percentage of net sales during the second quarter, reflecting efficient sell through of sale product with lower markdowns.

#### *Johnston & Murphy Group*

	<b>Three Months Ended</b>		<b>% Change</b>
	<b>August 3, 2019</b>	<b>August 4, 2018</b>	
	(dollars in thousands)		
Net sales	\$ 67,267	\$ 68,441	(1.7)%
Operating income	\$ 1,518	\$ 715	112.3 %
Operating margin	2.3%	1.0%	

Johnston & Murphy Group net sales decreased 1.7% to \$67.3 million for the second quarter ended August 3, 2019 from \$68.4 million for the second quarter ended August 4, 2018, reflecting primarily an 8% decrease in Johnston & Murphy Group wholesale sales and a 2% decrease in the average number of stores operated for Johnston & Murphy retail operations, partially offset by a 1% increase in comparable sales for the second quarter this year. Unit sales for the Johnston & Murphy wholesale business decreased 10% in the second quarter of Fiscal 2020, while the average price per pair of shoes increased 2% for the same period. Retail operations accounted for 76.2% of Johnston & Murphy Group's sales in the second quarter of Fiscal 2020, up from 74.6% in the second quarter last year. Comparable sales reflected an increase in apparel sales, partially offset by a 3% decrease in the average price per pair of shoes for Johnston & Murphy retail operations, while footwear unit comparable sales were flat. The store count for Johnston & Murphy retail operations at the end of the second quarter of Fiscal 2020 was 178 stores, including eight stores in Canada, compared to 182 stores, including eight stores in Canada, at the end of the second quarter of Fiscal 2019.

Johnston & Murphy Group operating income for the second quarter ended August 3, 2019 increased 112.3% to \$1.5 million compared to \$0.7 million for the same period last year. The increase was due primarily to increased gross margin as a percentage of net sales, reflecting changes in mix and improved wholesale margins due in part to markdowns taken last year related to women's product, partially offset by increased markdowns at retail. Selling and administrative expenses increased as a percentage of net sales primarily due to increased marketing expense, bad debt expense and selling salaries, partially offset by decreased bonus and compensation expenses.

*Licensed Brands*

	<b>Three Months Ended</b>		<b>% Change</b>
	<b>August 3, 2019</b>	<b>August 4, 2018</b>	
	(dollars in thousands)		
Net sales	\$ 11,583	\$ 15,336	(24.5)%
Operating loss	\$ (251)	\$ (437)	42.6 %
Operating margin	(2.2)%	(2.8)%	

Licensed Brands' net sales decreased 24.5% to \$11.6 million for the second quarter ended August 3, 2019, from \$15.3 million for the same period last year, reflecting primarily the closeout of the Bass license and decreased sales of Dockers footwear. Unit sales for Dockers footwear decreased 12% for the second quarter of Fiscal 2020 and the average price per pair of Dockers shoes decreased 2% compared to the same period last year.

Licensed Brands' operating loss decreased from \$(0.4) million for the second quarter of Fiscal 2019 to \$(0.3) million for the second quarter of Fiscal 2020, due primarily to increased gross margin as a percentage of net sales due to more direct to consumer shipments, fewer markdowns and less closeout product. Selling and administrative expenses as a percentage of net sales increased across most expense categories primarily due to decreased leverage from the lower sales, partially offset by decreased bonus and royalty expenses.

*Corporate, Interest Expenses and Other Charges*

Corporate and other expense for the second quarter ended August 3, 2019 was \$9.7 million compared to \$7.3 million for second quarter ended August 4, 2018. Corporate expense in the second quarter of Fiscal 2020 included a \$1.8 million charge in asset impairment and other charges for lease terminations and retail store asset impairments. Corporate expense in the second quarter of Fiscal 2019 included a \$(0.0) million gain in asset impairment and other charges for a gain related to Hurricane Maria, offset by retail store asset impairments and legal and other matters. Corporate expenses, excluding asset impairment and other charges, increased 8% reflecting increased bonus expenses, partially offset by lease income on the former Lids Sports Group corporate headquarters building and transition support income from the purchaser of Lids Sports Group.

Net interest expense decreased 68.5% from \$1.1 million in the second quarter of Fiscal 2019 to \$0.3 million for the second quarter of Fiscal 2020 resulting from the increase in average short-term investments as a result of increased Fiscal 2019 cash flow from operations, proceeds from the sale of Lids Sports Group and decreased average revolver borrowings in the second quarter this year.

**Results of Operations - Six Months Fiscal 2020 Compared to Six Months Fiscal 2019**

The Company's net sales in the first six months ended August 3, 2019 increased 0.9% to \$982.2 million from \$973.2 million in the first six months ended August 4, 2018, reflecting increased net sales in Journeys Group, partially offset by decreased sales in Schuh Group, Johnston & Murphy Group and Licensed Brands. Excluding the effect of lower exchange rates, net sales would have increased 2%. Comparable sales increased 4% for the first six months of Fiscal 2020, which included an increase of 3% in same store sales and an increase of 17% in comparable direct sales. Gross margin increased 2.5% to \$481.4 million in the first six months of Fiscal 2020 from \$469.5 million in the same period last year, and increased as a percentage of net sales from 48.2% to 49.0%, reflecting increased gross margin in all of the Company's business units,

except Schuh Group. Selling and administrative expenses in the first six months of Fiscal 2020 increased 1.0% and increased as a percentage of net sales from 47.6% to 47.7%, reflecting increased expenses as a percentage of net sales in Schuh Group, Licensed Brands and Corporate, partially offset by decreased expenses as a percentage of net sales in Journeys Group, while Johnston & Murphy Group remained flat. The Company records buying and merchandising and occupancy costs in selling and administrative expense. Because the Company does not include these costs in cost of sales, the Company's gross margin may not be comparable to other retailers that include these costs in the calculation of gross margin. Explanations of the changes in results of operations are provided by business segment in discussions following these introductory paragraphs.

Pretax earnings for the first six months ended August 3, 2019 were \$12.0 million compared to \$2.7 million for the first six months ended August 4, 2018. Pretax earnings for the first six months ended August 3, 2019 included an asset impairment and other charge of \$1.0 million for retail store asset impairments. Pretax earnings for the first six months ended August 4, 2018 included an asset impairment and other charge of \$1.1 million for retail store asset impairments and legal and other matters, partially offset by a gain on Hurricane Maria.

Net earnings for the first six months ended August 3, 2019 were \$6.9 million (\$0.41 diluted earnings per share) compared to a loss of \$(2.3) million (\$0.12 diluted loss per share) for the first six months ended August 4, 2018. The Company recorded an effective income tax rate of 39.7% and 32.0% in the first six months of Fiscal 2020 and Fiscal 2019, respectively. The tax rate for the first six months of Fiscal 2020 and 2019 reflects the inability to recognize a tax benefit for certain foreign losses. The tax rate for Fiscal 2020 also includes an uncertain tax position of \$0.2 million. The tax rate for the first six months of Fiscal 2020 and Fiscal 2019 was also impacted by \$(0.1) million of tax benefit and \$0.5 million of tax expense, respectively, due to the impact of ASU 2016-09 related to the vesting of restricted stock.

### *Journeys Group*

	<b>Six Months Ended</b>		%
	<b>August 3, 2019</b>	August 4, 2018	
	(dollars in thousands)		
Net sales	\$ 639,147	\$ 611,137	4.6%
Operating income	\$ 30,305	\$ 20,030	51.3%
Operating margin	4.7%	3.3%	

Net sales from Journeys Group increased 4.6% to \$639.1 million for the first six months ended August 3, 2019, compared to \$611.1 million for the same period last year. The increase reflects a 5% increase in comparable sales, partially offset by a 2% decrease in the average number of Journeys Group stores operated (i.e. the sum of the number of stores open on the first day of the six months and the last day of each fiscal month during the six months divided by seven). The comparable sales increase reflected a 6% increase in footwear unit sales, while the average price per pair of shoes was flat.

Journeys Group operating income increased 51.3% to \$30.3 million for the first six months ended August 3, 2019 compared to \$20.0 million for the first six months ended August 4, 2018. The increase in operating income for Journeys Group was due to (i) increased net sales, (ii) increased gross margin as a percentage of net sales, primarily reflecting decreased markdowns and (iii) decreased expenses as a percentage of net sales, reflecting leverage of occupancy related costs.

*Schuh Group*

	<b>Six Months Ended</b>		<b>% Change</b>
	<b>August 3, 2019</b>	August 4, 2018	
	(dollars in thousands)		
Net sales	\$ 169,320	\$ 178,425	(5.1)%
Operating loss	\$ (5,389)	\$ (4,567)	(18.0)%
Operating margin	(3.2)%	(2.6)%	

Net sales from Schuh Group decreased 5.1% to \$169.3 million for the first six months ended August 3, 2019, compared to \$178.4 million for the first six months ended August 4, 2018. The net sales decrease reflects a \$10.2 million decrease due to decreases in foreign exchange rates this year and a decrease of 1% in the average number of Schuh stores operated during the first six months, partially offset by a 1% increase in comparable sales. Excluding the effect of lower exchange rates this year, Schuh Group sales would have increased 1% for the six months ended August 3, 2019.

Schuh Group's operating loss increased 18.0% to \$(5.4) million for the first six months ended August 3, 2019 compared to \$(4.6) million for the first six months ended August 4, 2018. The increase in operating loss this year reflects primarily increased selling and administrative expenses as a percentage of net sales reflecting increased marketing expenses, compensation expense and selling salaries, partially offset by decreased depreciation expense. In addition, the operating loss included a favorable impact of \$0.3 million due to changes in foreign exchange rates compared to last year.

*Johnston & Murphy Group*

	<b>Six Months Ended</b>		<b>% Change</b>
	<b>August 3, 2019</b>	August 4, 2018	
	(dollars in thousands)		
Net sales	\$ 142,001	\$ 144,125	(1.5)%
Operating income	\$ 6,624	\$ 5,582	18.7 %
Operating margin	4.7%	3.9%	

Johnston & Murphy Group net sales decreased 1.5% to \$142.0 million for the first six months ended August 3, 2019 from \$144.1 million for the first six months ended August 4, 2018, reflecting primarily a 7% decrease in Johnston & Murphy Group wholesale sales and a 1% decrease in the average number of stores operated for Johnston & Murphy retail operations, while comparable sales were flat for the first six months this year. Unit sales for the Johnston & Murphy wholesale business decreased 8% in the first six months of Fiscal 2020, while the average price per pair of shoes was flat for the same period. Retail operations accounted for 74.3% of Johnston & Murphy Group's sales in the first six months of Fiscal 2020, up from 72.6% in the first six months last year. Comparable sales reflected increased apparel sales offset by a 3% decrease in the average price per pair of shoes for Johnston & Murphy retail operations, while footwear unit comparable sales increased 1%.

Johnston & Murphy Group operating income for the first six months ended August 3, 2019 increased 18.7% to \$6.6 million compared to \$5.6 million for the same period last year. The increase was due primarily to increased gross margin as a percentage of net sales, reflecting changes in mix, improved wholesale margins,



due in part to markdowns taken last year related to women's product, partially offset by increased retail markdowns. Selling and administrative expenses were flat as a percentage of net sales, reflecting increased marketing expenses, offset by decreased compensation and bonus expenses.

### *Licensed Brands*

	<b>Six Months Ended</b>		<b>% Change</b>
	<b>August 3, 2019</b>	<b>August 4, 2018</b>	
	(dollars in thousands)		
Net sales	\$ 31,666	\$ 39,401	(19.6)%
Operating income (loss)	\$ 178	\$ (161)	NM
Operating margin	0.6%	(0.4)%	

Licensed Brands' net sales decreased 19.6% to \$31.7 million for the first six months ended August 3, 2019, from \$39.4 million for the same period last year, reflecting primarily the closeout of the Bass license and decreased sales of Dockers footwear. Unit sales for Dockers footwear decreased 4% for the first six months of Fiscal 2020 and the average price per pair of Dockers shoes decreased 5% compared to the same period last year.

Licensed Brands' operating earnings increased to \$0.2 million for the first six months of Fiscal 2020 from a loss of \$(0.2) million for the first six months of Fiscal 2019, due primarily to improved gross margin as a percentage of net sales due to more direct to consumer shipments and lower markdowns, partially offset by increased selling and administrative expenses as a percentage of net sales across most expense categories primarily due to decreased leverage from the lower sales, partially offset by decreased royalty expenses, professional fees and bonus expense.

### *Corporate, Interest Expenses and Other Charges*

Corporate and other expense for the first six months ended August 3, 2019 was \$19.7 million compared to \$16.1 million for first six months ended August 4, 2018. Corporate expense in the first six months of Fiscal 2020 included a \$1.0 million charge in asset impairment and other charges for retail store asset impairments. Corporate expense in the first six months of Fiscal 2019 included a \$1.1 million charge in asset impairment and other charges for retail store asset impairments and legal and other matters, partially offset by a gain related to Hurricane Maria. Corporate expenses, excluding asset impairment and other charges, increased 24% reflecting increased bonus expenses, partially offset by lease income on the former Lids Sports Group corporate headquarters building and transition support income from the purchaser of Lids Sports Group.

Net interest expense decreased 91.5% from \$2.1 million in the first six months of Fiscal 2019 to \$0.2 million for the first six months of Fiscal 2020 resulting from the increase in average short-term investments as a result of increased Fiscal 2019 cash flow from operations, proceeds from the sale of Lids Sports Group and decreased borrowings in the first six months this year.

**Liquidity and Capital Resources**

The following table sets forth certain financial data at the dates indicated.

	<b>August 3, 2019</b>	February 2, 2019	August 4, 2018
		(dollars in millions)	
Cash and cash equivalents	\$ 58.0	\$ 167.4	\$ 49.8
Working capital <sup>(1)</sup>	\$ 172.9	\$ 454.8	\$ 456.2
Long-term debt (including current portion)	\$ 75.1	\$ 65.7	\$ 83.3

<sup>(1)</sup>With the adoption of ASC 842 in the first quarter of Fiscal 2020, working capital for the second quarter ended August 3, 2019 includes a current portion operating lease liability of \$141.2 million which is not reflected in prior periods.

*Working Capital*

The Company's business is seasonal, with the Company's investment in inventory and accounts receivable normally reaching peaks in the spring and fall of each year. Historically, cash flows from operations have been generated principally in the fourth quarter of each fiscal year.

	<b>Six Months Ended</b>		
	<b>August 3, 2019</b>	August 4, 2018	Increase (Decrease)
Cash flow changes:		(dollars in millions)	
Net cash provided by (used in) operating activities	\$ (38.1)	\$ 43.0	\$ (81.1)
Net cash provided by (used in) investing activities	85.5	(30.2)	115.7
Net cash used in financing activities	(156.0)	(2.2)	(153.8)
Effect of foreign exchange rate fluctuations on cash	(0.8)	(0.8)	—
Increase (decrease) in cash and cash equivalents	\$ (109.4)	\$ 9.8	\$ (119.2)

Reasons for the major variances in cash provided by (used in) the table above are as follows:

Cash provided by operating activities was \$81.1 million lower for the six months ended August 3, 2019 compared to the same period last year, reflecting primarily the following factors:

- a \$52.1 million decrease in cash flow from changes in accounts payable reflecting changes in buying patterns and vendor mix and the impact of an increase in accounts payable in discontinued operations in the prior year;
- a \$19.7 million decrease in cash flow from changes in other accrued liabilities reflecting increased bonus payments and increased tax payments related to discontinued operations; and
- an \$11.2 million decrease in cash flow from changes in inventory reflecting changes in buying patterns of retail inventory at Journeys Group and Schuh Group; partially offset by
- a \$9.3 million increase in net earnings.

Cash provided by investing activities was \$115.7 million higher for the six months ended August 3, 2019 primarily reflecting the proceeds from the sale of Lids Sports Group and decreased capital expenditures. The Company expects capital expenditures of approximately \$45 million for Fiscal 2020.

Cash used in financing activities was \$153.8 million higher for the six months ended August 3, 2019 primarily reflecting share repurchases of \$145.4 million in the first six months this year compared to none in the same period last year.

#### *Changes in inventory and accounts receivable*

The \$82.1 million increase in inventories at August 3, 2019 from February 2, 2019 levels reflected seasonal increases at Journeys Group and Schuh Group, partially offset by decreased inventory at Johnston & Murphy Group and Licensed Brands.

Accounts receivable at August 3, 2019 decreased by \$2.6 million compared to February 2, 2019, due primarily to a decrease in non-operating receivables.

#### *Sources of Liquidity*

The Company has three principal sources of liquidity: cash from operations, cash and cash equivalents on hand and the credit facilities discussed below. In addition, the Company received proceeds from the sale of Lids Sports Group this fiscal year. The Company believes that cash and cash equivalents on hand, cash flow from operations and the sale of Lids Sports Group and availability under its credit facilities will be sufficient to cover its working capital, capital expenditures and stock repurchases for the foreseeable future.

#### Availability

On February 1, 2019, the Company entered into a First Amendment (the "Amendment") to the Fourth Amended and Restated Credit Agreement (the "Credit Facility") by and among the Company, certain subsidiaries of the Company party thereto, (the "Borrowers"), the lenders party thereto (the "Lenders") and Bank of America, N.A., as agent (the "Agent"), amending the Fourth Amended and Restated Credit Agreement, dated January 31, 2018. The Amendment modifies the Credit Facility to, among other things, decrease each of the Domestic Total Commitments and the Total Commitments from \$400.0 million to \$275.0 million and to permit the sale of Lids Sports Group. The amended Credit Facility provides revolving credit in the aggregate principal amount of \$275.0 million, including (i) for the Company and the other borrowers formed in the U.S., a \$70.0 million sublimit for the issuance of letters of credit and a domestic swingline subfacility of up to \$45.0 million, (ii) for GCO Canada Inc., a revolving credit subfacility in an aggregate amount not to exceed \$70.0 million, which includes a \$5.0 million sublimit for the issuance of letters of credit and a swingline subfacility of up to \$5.0 million, and (iii) for Genesco (UK) Limited, a revolving credit subfacility in an aggregate amount not to exceed \$100.0 million, which includes a \$10.0 million sublimit for the issuance of letters of credit and a swingline subfacility of up to \$10.0 million. The facility matures January 31, 2023. Any swingline loans and any letters of credit and borrowings under the Canadian and UK subfacilities will reduce the availability under the Credit Facility on a dollar-for-dollar basis.

The Company has the option, from time to time, to increase the availability under the Credit Facility by an aggregate amount of up to \$200.0 million subject to, among other things, the receipt of commitments for the increased amount. In connection with this increased facility, the Canadian revolving credit subfacility may be increased by no more than \$15.0 million and the UK revolving credit subfacility may be increased by no more than \$100.0 million.

The aggregate amount of the loans made and letters of credit issued under the Credit Facility, as amended, shall at no time exceed the lesser of the facility amount (\$275.0 million or, if increased as described above, up to \$475.0 million) or the "Borrowing Base", which generally is based on 90% of eligible inventory (increased to 92.5% during fiscal months September through November) plus 85% of eligible wholesale receivables plus 90% of eligible credit card and debit card receivables of the Company and the other

borrowers formed in the U.S. and GCO Canada Inc. less applicable reserves (the "Loan Cap"). If requested by the Company and Genesco (UK) Limited and agreed to by the required percentage of Lenders, the relevant assets of Genesco (UK) Limited will be included in the Borrowing Base, provided that amounts borrowed by Genesco (UK) Limited based solely on its own borrowing base will be limited to \$100.0 million, subject to the increased facility as described above. At no time can the total loans outstanding to Genesco (UK) Limited and to GCO Canada Inc. exceed 50% of the Loan Cap. In the event that the availability for GCO Canada Inc. to borrow loans based solely on its own borrowing base is completely utilized, GCO Canada Inc. will have the ability, subject to certain terms and conditions, to obtain additional loans (but not to exceed its total revolving credit subfacility amount) to the extent of the then unused portion of the domestic Loan Cap.

The Company's revolving credit borrowings averaged \$58.3 million during the six months ended August 3, 2019 and \$63.5 million during the six months ended August 4, 2018, as cash on hand, cash generated from operations and the sale of Lids Sports Group and revolver borrowings primarily funded seasonal working capital requirements and capital expenditures for the first six months each year and stock repurchases for the first six months of Fiscal 2020.

There were \$10.5 million of letters of credit outstanding and \$60.2 million of revolver borrowings outstanding, including \$13.1 million (£10.8 million) related to Genesco (UK) Limited, \$47.1 million (C\$62.2 million) related to GCO Canada, and no U.S. borrowings, under the Credit Facility at August 3, 2019.

The Credit Facility also provides that a first-in, last-out tranche could be added to the revolving credit facility at the option of the Company subject to, among other things, the receipt of commitments for such tranche.

#### Certain Covenants

The Company is not required to comply with any financial covenants under the Credit Facility unless Excess Availability (as defined in the Credit Facility) is less than the greater of \$17.5 million or 10.0% of the Loan Cap. If and during such time as Excess Availability is less than the greater of \$17.5 million or 10.0% of the Loan Cap, the Credit Facility requires the Company to meet a minimum fixed charge coverage ratio of (a) an amount equal to consolidated EBITDA less capital expenditures and taxes paid in cash, in each case for such period, to (b) fixed charges for such period, of not less than 1.0:1.0. Excess Availability was \$204.3 million at August 3, 2019. Because Excess Availability exceeded the greater of \$17.5 million or 10.0% of the Loan Cap, the Company was not required to comply with this financial covenant at August 3, 2019.

The Credit Facility also permits the Company to incur senior debt in an amount up to the greater of \$500.0 million or an amount that would not cause the Company's ratio of consolidated total indebtedness to consolidated EBITDA to exceed 5.0:1.0 provided that certain terms and conditions are met.

In addition, the Credit Facility contains certain covenants that, among other things, restrict additional indebtedness, liens and encumbrances, loans and investments, acquisitions, dividends and other restricted payments, transactions with affiliates, asset dispositions, mergers and consolidations, prepayments or material amendments to certain material documents and other matters customarily restricted in such agreements.

#### Cash Dominion

The Credit Facility also contains cash dominion provisions that apply in the event that the Company's Excess Availability is less than the greater of \$20.0 million or 12.5% of the Loan Cap for three consecutive business days or if certain events of default occur under the Credit Facility.

### Events of Default

The Credit Facility contains customary events of default, including, without limitation, payment defaults, breaches of representations and warranties, covenant defaults, cross-defaults to certain other material indebtedness in excess of specified amounts and to agreements which would have a material adverse effect if breached, certain events of bankruptcy and insolvency, certain ERISA events, judgments in excess of specified amounts and change in control.

### Restrictions on Dividends and Redemptions of Capital Stock

The Credit Facility prohibits the payment of dividends and other restricted payments unless, among other things, as of the date of the making of any Restricted Payment (as defined in the Credit Facility), (a) no Default (as defined in the Credit Facility) or Event of Default (as defined in the Credit Facility) exists or would arise after giving effect to such Restricted Payment and (b) either (i) the Borrowers (as defined in the Credit Facility) have pro forma Excess Availability for the prior 60 day period equal to or greater than 20% of the Loan Cap, after giving pro forma effect to such Restricted Payment, or (ii) (A) the Borrowers have pro forma Excess Availability for the prior 60 day period of less than 20% of the Loan Cap but equal to or greater than 15% of the Loan Cap, after giving pro forma effect to the Restricted Payment or Acquisition, and (B) the Fixed Charge Coverage Ratio (as defined in the Credit Facility), on a pro-forma basis for the twelve months preceding such Restricted Payment, will be equal to or greater than 1.0:1.0 and (c) after giving effect to such Restricted Payment, the Borrowers are Solvent (as defined in the Credit Facility). Additionally, the Company may make cash dividends on preferred stock up to \$0.5 million in any fiscal year absent a continuing Event of Default. The Company's management does not expect availability under the Credit Facility to fall below the requirements listed above during Fiscal 2020.

### U.K. Credit Facility Availability

In April 2017, Schuh Group Limited entered into an Amendment and Restatement Agreement which amended the Form of Amended and Restated Facilities Agreement and Working Capital Facility Letter ("UK Credit Facilities") dated May 2015. The amendment includes a new Facility A of £1.0 million, a Facility B of £9.4 million, a Facility C revolving credit agreement of £16.5 million, a working capital facility of £2.5 million and an additional revolving credit facility, Facility D, of €7.2 million for its operations in Ireland. The Facility A loan was paid off in April 2017. The Facility B loan bears interest at LIBOR plus 2.5% per annum with quarterly payments through September 2019. The Facility C bears interest at LIBOR plus 2.2% per annum and expires in September 2019. The Facility D bears interest at EURIBOR plus 2.2% per annum and expires in September 2019.

There were \$7.6 million in UK term loans and \$7.3 million in UK revolver loans outstanding at August 3, 2019. The UK Credit Facilities contain certain covenants at the Schuh level including a minimum interest coverage covenant of 4.50x and a maximum leverage covenant of 1.75x. The Company was in compliance with all the covenants at August 3, 2019. The UK Credit Facilities are secured by a pledge of all the assets of Schuh and its subsidiaries.

The Company's contractual obligations at August 3, 2019 decreased approximately 12% compared to February 2, 2019 due to decreases in purchase obligations and operating leases, partially offset by increased long-term debt.

### *Capital Expenditures*

Total capital expenditures in Fiscal 2020 are expected to be approximately \$45 million. These include retail capital expenditures of approximately \$36 million to open approximately eight Journeys stores, 12 Journeys Kidz stores, two Schuh stores and seven Johnston & Murphy shops and factory stores and to complete approximately 68 major store renovations. This includes approximately \$10 million in computer

hardware, software and warehouse enhancements for initiatives to drive traffic and enhance omni-channel capabilities. The planned amount of capital expenditures in Fiscal 2020 for wholesale operations and other purposes is approximately \$9 million, including approximately \$3 million for new systems.

#### *Future Capital Needs*

The Company expects that cash on hand, cash provided by operations and the sale of Lids Sports Group and borrowings under its Credit Facilities will be sufficient to support seasonal working capital, capital expenditure requirements and stock repurchases during Fiscal 2020.

The Company had total available cash and cash equivalents of \$58.0 million, \$167.4 million and \$49.8 million as of August 3, 2019, February 2, 2019 and August 4, 2018, respectively, of which approximately \$10.8 million, \$20.8 million and \$11.3 million was held by the Company's foreign subsidiaries as of August 3, 2019, February 2, 2019 and August 4, 2018, respectively. The Company's strategic plan does not require the repatriation of foreign cash in order to fund its operations in the U.S., and it is the Company's current intention to indefinitely reinvest its foreign cash and cash equivalents outside of the U.S. If the Company were to repatriate foreign cash to the U.S., it would be required to accrue and pay U.S. taxes in accordance with applicable U.S. tax rules and regulations as a result of the repatriation.

#### *Common Stock Repurchases*

The Company repurchased 3,419,817 shares for \$148.1 million for the six months ended August 3, 2019 as part of a \$125.0 million share repurchase program approved by the Board of Directors in December 2018 and a \$100.0 million share repurchase program approved by the Board of Directors in May 2019. For the third quarter of Fiscal 2020 through August 30, 2019, the Company has repurchased 857,750 shares for \$30.0 million, leaving approximately \$1.0 million remaining under its current \$100.0 million share repurchase authorization. The Company did not repurchase any shares of common stock for the six months ended August 4, 2018.

#### **Environmental and Other Contingencies**

The Company is subject to certain loss contingencies related to environmental proceedings and other legal matters, including those disclosed in Note 9 to the Condensed Consolidated Financial Statements. The Company has made pretax accruals for certain of these contingencies, including approximately \$0.3 million for each of the second quarters of Fiscal 2020 and 2019 and \$0.4 million and \$0.3 million for the first six months of Fiscal 2020 and Fiscal 2019, respectively. These charges are included in loss from discontinued operations, net in the Condensed Consolidated Statements of Operations because they relate to former facilities operated by the Company. The Company monitors these matters on an ongoing basis and, on a quarterly basis, management reviews the Company's accruals in relation to each of them, adjusting provisions as management deems necessary in view of changes in available information. Changes in estimates of liability are reported in the periods when they occur. Consequently, management believes that its accrued liability in relation to each proceeding is a reasonable estimate of the probable loss connected to the proceeding, or in cases in which no reasonable estimate is possible, the minimum amount in the range of estimated losses, based upon its analysis of the facts and circumstances as of the close of the most recent fiscal quarter. However, because of uncertainties and risks inherent in litigation generally and in environmental proceedings in particular, there can be no assurance that future developments will not require additional provisions, that some or all accruals may not be adequate or that the amounts of any such additional provisions or any such inadequacy will not have a material adverse effect upon the Company's financial condition or results of operations.

## **Financial Market Risk**

The following discusses the Company's exposure to financial market risk related to changes in interest rates.

**Outstanding Debt of the Company** - The Company has \$7.6 million of outstanding U.K. term loans at a weighted average interest rate of 3.21% as of August 3, 2019. A 100 basis point increase in interest rates would increase annual interest expense by \$0.1 million on the \$7.6 million term loans. The Company has \$7.3 million of outstanding U.K. revolver borrowings at a weighted average interest rate of 2.91% as of August 3, 2019. A 100 basis point increase in interest rates would increase annual interest expense by \$0.1 million on the \$7.3 million revolver borrowings. The Company has \$60.2 million of outstanding revolver borrowings at a weighted average interest rate of 3.09% as of August 3, 2019. A 100 basis point increase in interest rates would increase annual interest expense by \$0.6 million on the \$60.2 million revolver borrowings.

**Cash and Cash Equivalents** - The Company's cash and cash equivalent balances are invested in financial instruments with original maturities of three months or less. The Company did not have significant exposure to changing interest rates on invested cash at August 3, 2019. As a result, the Company considers the interest rate market risk implicit in these investments at August 3, 2019 to be low.

**Summary** - Based on the Company's overall market interest rate exposure at August 3, 2019, the Company believes that the effect, if any, of reasonably possible near-term changes in interest rates on the Company's consolidated financial position, results of operations or cash flows for Fiscal 2020 would not be material.

**Accounts Receivable** - The Company's accounts receivable balance at August 3, 2019 is concentrated in two of its footwear wholesale businesses, which sell primarily to department stores and independent retailers across the United States. In the footwear wholesale businesses, one customer accounted for 24%, one customer accounted for 11%, two customers each accounted for 7% and no other customer accounted for more than 6% of the Company's total trade receivables balance as of August 3, 2019. The Company monitors the credit quality of its customers and establishes an allowance for doubtful accounts based upon factors surrounding credit risk of specific customers, historical trends and other information, as well as customer specific factors; however, credit risk is affected by conditions or occurrences within the economy and the retail industry, as well as company-specific information.

**Foreign Currency Exchange Risk** - The Company is exposed to translation risk because certain of its foreign operations utilize the local currency as their functional currency and those financial results must be translated into United States dollars. As currency exchange rates fluctuate, translation of the Company's financial statements of foreign businesses into United States dollars affects the comparability of financial results between years. Schuh Group's net sales for the first six months of Fiscal 2020 were negatively impacted by \$10.2 million due to changes in foreign exchange rates and Schuh Group's operating loss was positively impacted by \$0.3 million.

## **New Accounting Pronouncements**

Descriptions of the recently issued accounting pronouncements, if any, and the accounting pronouncements adopted by the Company during the six months ended August 3, 2019 are included in Note 1 to the Condensed Consolidated Financial Statements.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

The Company incorporates by reference the information regarding market risk appearing under the heading “Financial Market Risk” in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations.

### **Item 4. Controls and Procedures**

#### *Evaluation of disclosure controls and procedures.*

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed by the Company, including its consolidated subsidiaries, in the reports it files or submits under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is made known to the officers who certify the Company's financial reports and to other members of senior management. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving desired objectives.

Based on their evaluation as of August 3, 2019, the principal executive officer and principal financial officer of the Company have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) were effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is (i) recorded, processed, summarized and reported within time periods specified in SEC rules and forms and (ii) accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

#### *Changes in Internal Control Over Financial Reporting.*

There were no changes in the Company's internal control over financial reporting that occurred during the Company's second quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



**PART II - OTHER INFORMATION****Item 1. Legal Proceedings**

The Company incorporates by reference the information regarding legal proceedings in Note 9 of the Company's Condensed Consolidated Financial Statements.

**Item 1A. Risk Factors**

There have been no material changes to the risk factors previously disclosed in Part I, Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2019.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Repurchases (shown in 000's except share and per share amounts):

**ISSUER PURCHASES OF EQUITY SECURITIES**

Period	(a) Total Number of Shares Purchased	(b) Average Price Paid per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (In Thousands)
May 2019				
5-5-19 to 6-1-19	729,331	\$43.62	729,331	\$67,267
June 2019				
6-2-19 to 6-29-19	257,935	\$44.04	257,935	\$55,906
July 2019				
6-30-19 to 8-3-19 <sup>(1)</sup>	623,439	\$40.00	623,439	\$30,969
6-30-19 to 8-3-19 <sup>(2)</sup>	55,598	\$39.74	—	—

<sup>(1)</sup>Share repurchases were made pursuant to the share repurchase programs described in Note 8 to the Condensed Consolidated Financial Statements. The Company expects to implement the balance of the repurchase program through purchases made from time to time either in the open market or through private transactions, in accordance with the regulations of the SEC and other applicable legal requirements.

<sup>(2)</sup>These shares represent shares withheld from vested restricted stock to satisfy the minimum withholding requirement for federal and state taxes.

## Item 6. Exhibits

### Exhibit Index

(31.1)	<a href="#">Certification of the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
(31.2)	<a href="#">Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
(32.1)	<a href="#">Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
(32.2)	<a href="#">Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS	XBRL Instance Document (The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.)
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Genesco Inc.

By: /s/ Mel Tucker

Mel Tucker

Senior Vice President and Chief Financial Officer

Date: September 12, 2019

## CERTIFICATIONS

I, Robert J. Dennis, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Genesco Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 12, 2019

/s/ Robert J. Dennis

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Robert J. Dennis

Chief Executive Officer

## CERTIFICATIONS

I, Mel Tucker, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Genesco Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 12, 2019

/s/ Mel Tucker

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Mel Tucker

Senior Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Genesco Inc. (the "Company") on Form 10-Q for the period ending August 3, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert J. Dennis, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

*/s/ Robert J. Dennis*

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Robert J. Dennis  
Chief Executive Officer  
September 12, 2019

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Genesco Inc. (the "Company") on Form 10-Q for the period ending August 3, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Mel Tucker, Senior Vice President and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Mel Tucker

Mel Tucker

Senior Vice President and Chief Financial Officer

September 12, 2019